

# First Quarter 2026 Investment Environment

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# Agenda

- The Economy & Central Banks
- Equities Challenges
- Equities Opportunities
- Fixed Income

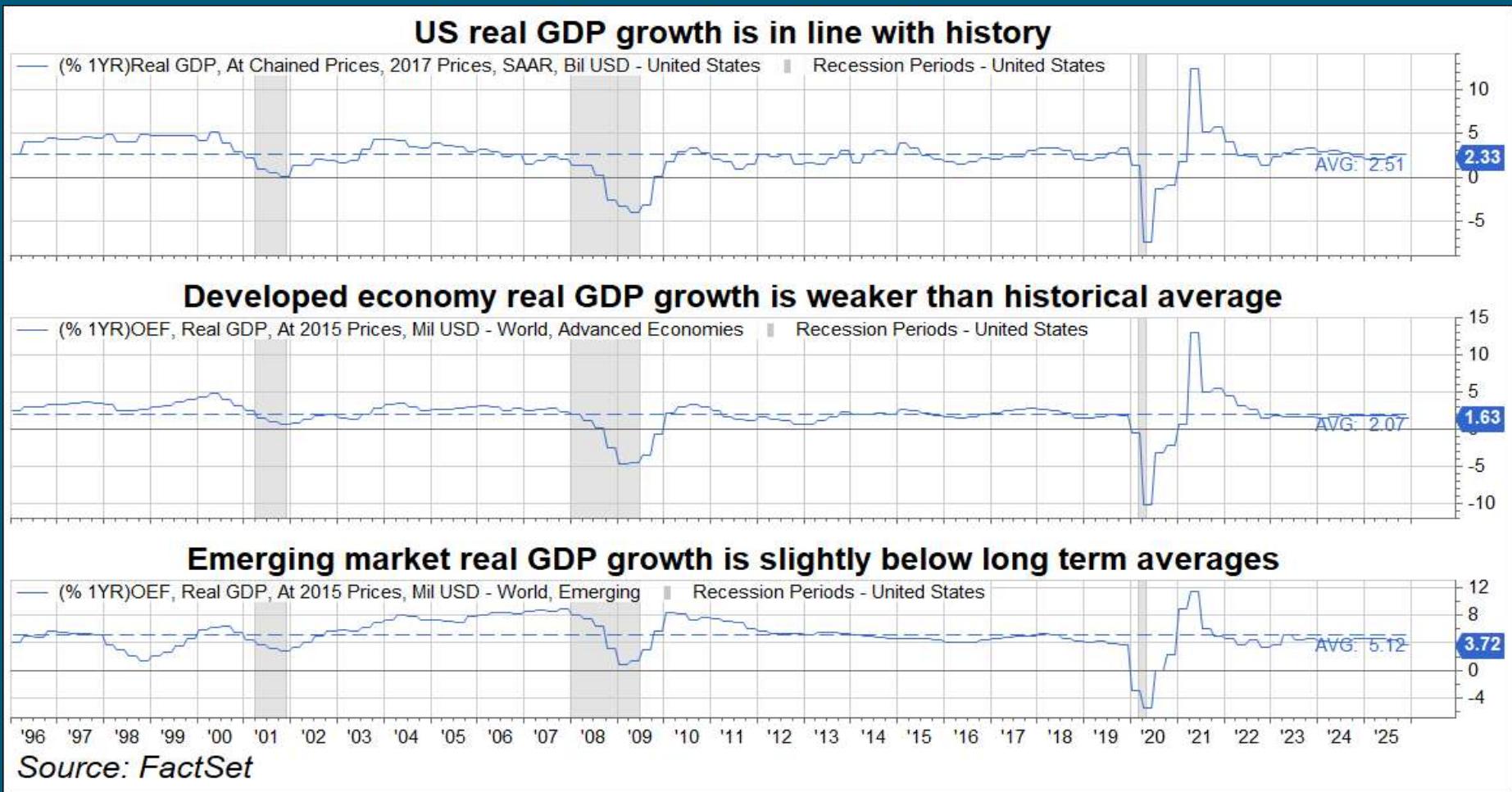


# The Economy & Central Banks

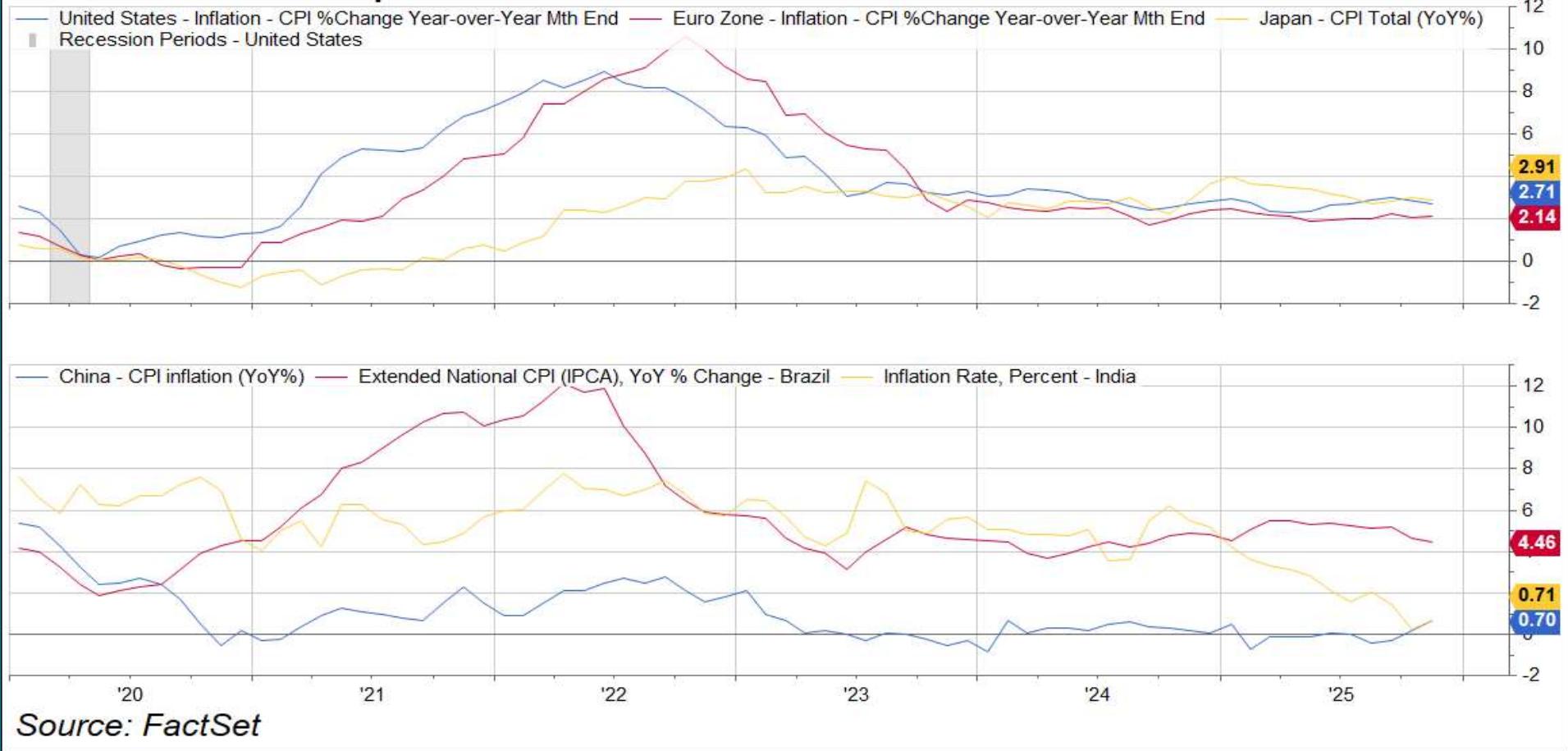
Will the economy continue to hum along?

Will the central banks overreact?





## Inflation pressures have eased since 2022 and are contained now



# World Employment & Retail Sales

	Unemployment Rate			Retail Sales Growth		
	2 Month Ago	3 Months Ago	12 Months Ago	2 Months Ago	3 Months Ago	12 Months Ago
United States	-	4.40%	4.10%	3.38%	3.92%	4.74%
Eurozone	6.40%	6.40%	6.30%	2.48%	2.48%	2.97%
United Kingdom	-	5.10%	4.40%	2.49%	2.37%	3.17%
France	-	7.70%	7.30%	-0.39%	-0.25%	-2.56%
Germany	3.80%	3.80%	3.50%	2.22%	2.43%	4.57%
Canada	6.90%	7.10%	6.70%	2.05%	3.10%	5.58%
South Korea	2.60%	2.60%	3.70%	2.60%	4.16%	-0.55%
Japan	2.60%	2.60%	2.50%	1.77%	0.18%	3.91%
China	2.60%	5.20%	5.10%	1.97%	2.09%	3.72%
India	-	5.30%	-	-	-	-
Brazil	5.10%	5.60%	6.20%	4.37%	5.15%	9.06%
Russia	5.20%	-	-	-	-	-

Unemployment remains low in most countries

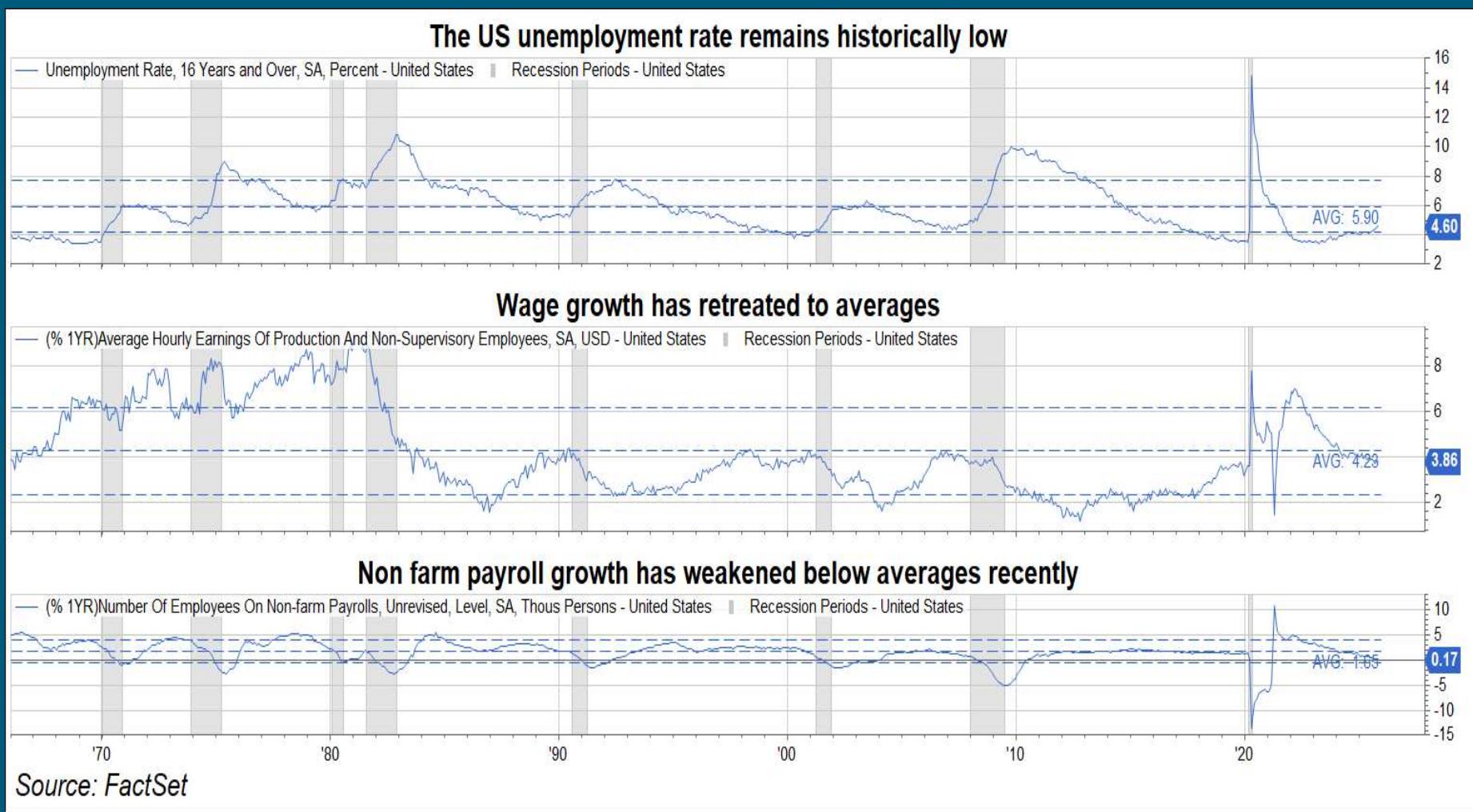
Retail sales are anemic in most countries

Source: FactSet



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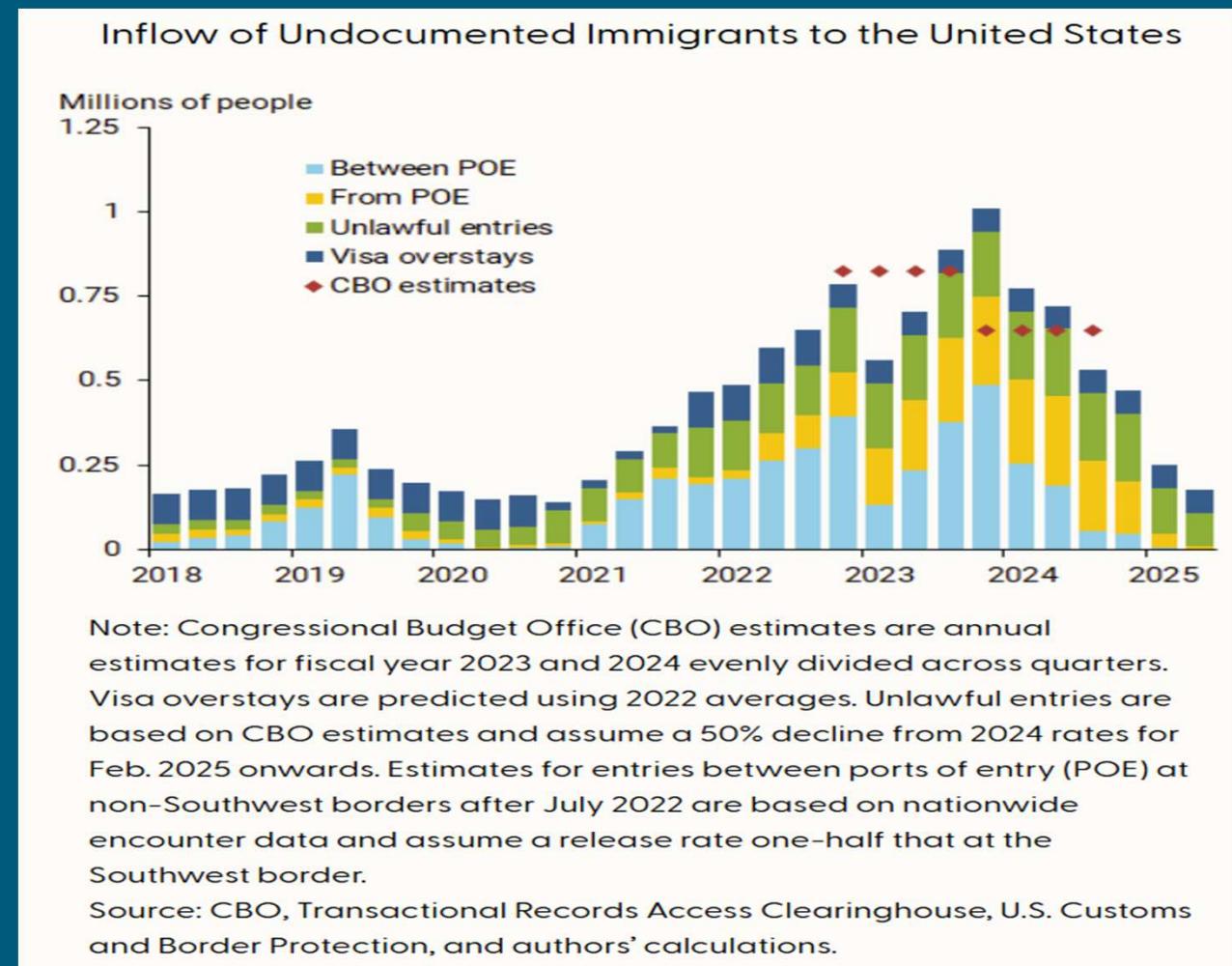


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Immigration is worth monitoring as it is down under the Trump administration

Source: Federal Reserve Bank of San Francisco



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Lower immigration is expected to hurt GDP growth by 0.4-1.5% and cause 0.0-0.5% higher inflation in the near term

**Table 1. Effects of immigration shocks on GDP and inflation by scenario**

GDP growth	2025	2027
Baseline scenario	-0.81	-0.49
High interior deportation	-0.83	-0.84
Self-deportation wave	-1.01	-0.45
Mass interior deportation	-0.89	-1.49
No interior deportation	-0.75	-0.38
PCE inflation		
Baseline scenario	0.15	0.06
High interior deportation	0.15	0.12
Self-deportation wave	0.18	0.06
Mass interior deportation	0.16	0.21
No interior deportation	0.14	0.05

NOTE: Estimates are shown in percentage points relative to the counterfactual benchmark of GDP growth or PCE inflation implied by the Congressional Budget Office's immigration projection published in January 2025.

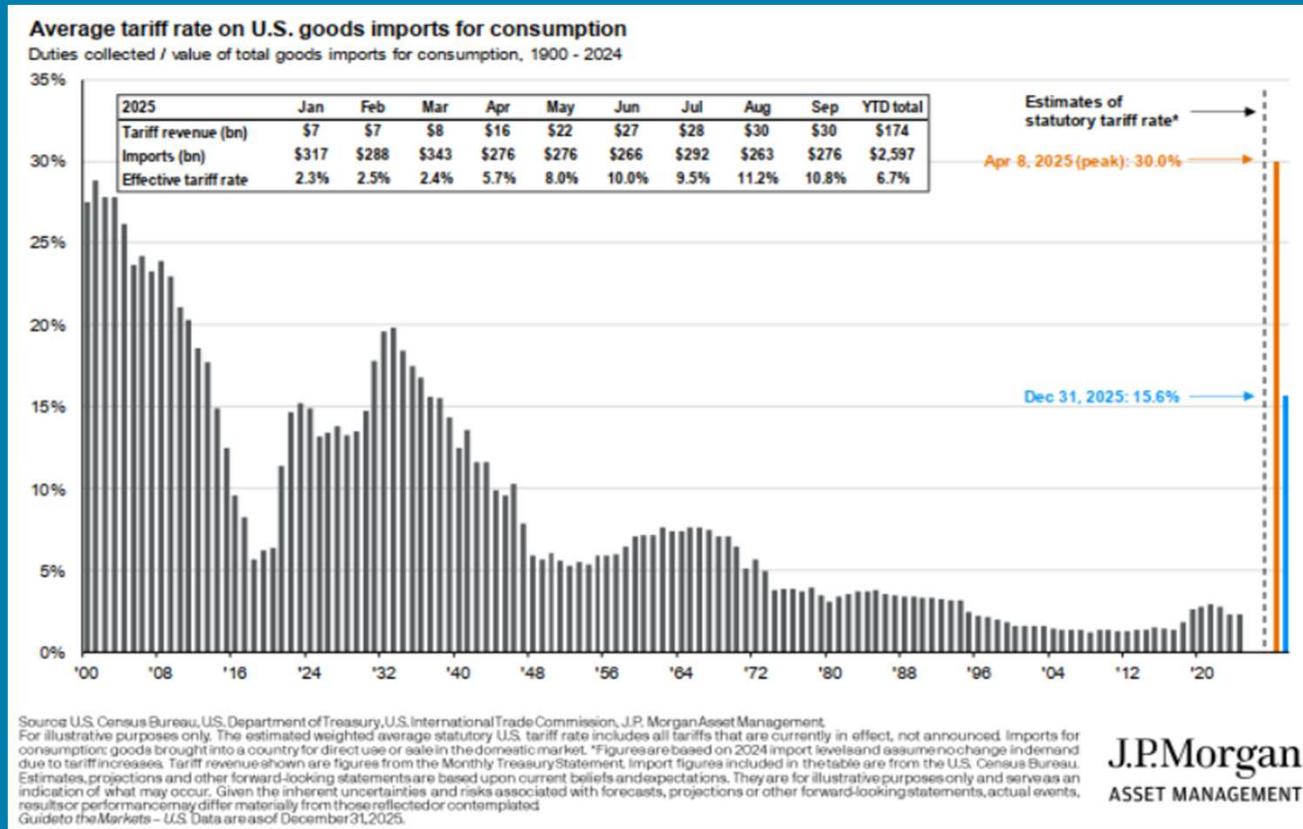
Source: Federal Reserve of Dallas and CBO



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Tariffs impact on the economy remains a wild card. Fortunately, the effective tariff has been coming down from April 2025 highs.



The Yale Budget Lab expects tariffs will hurt GDP growth by 0.5% in 2025 & 2026.

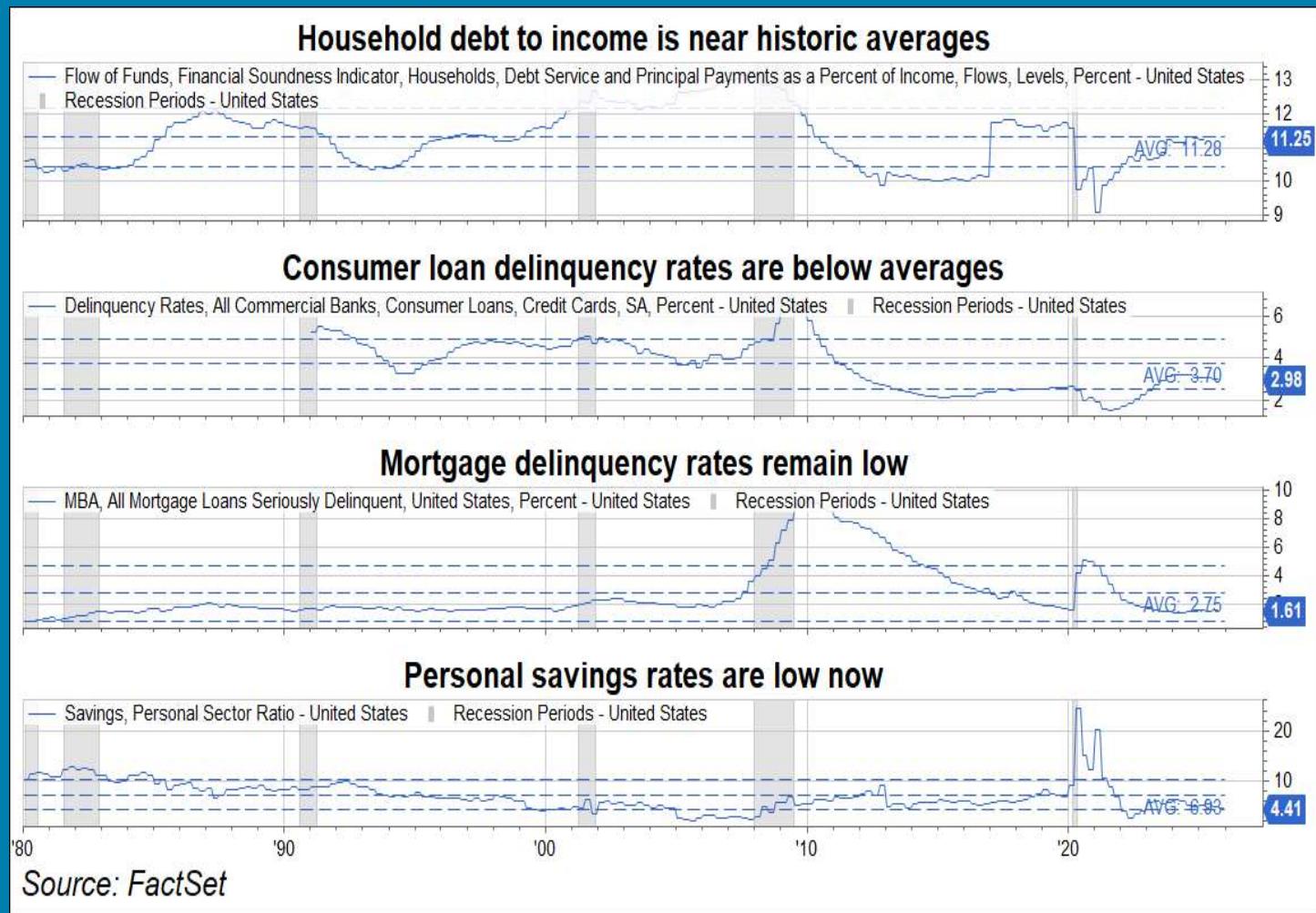
UBS estimates tariffs will raise inflation by 0.8% in 2026 while the St. Louis Fed expects tariffs have raised inflation by 0.4% through August YTD.



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The US consumer balance sheet is solid



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# Central Bank Interest Rates

	Short Term Interest Rate			Long Term Rates			Term Spread		
	Latest Available	3 Months Ago	12 Months Ago	Latest Available	3 Months Ago	12 Months Ago	Latest Available	3 Months Ago	12 Months Ago
United States	3.66%	4.00%	4.36%	4.14%	4.11%	4.39%	0.48%	0.11%	0.03%
Eurozone	1.97%	1.71%	2.49%	-	2.71%	-		1.00%	
United Kingdom	3.81%	4.04%	4.72%	4.49%	4.68%	4.43%	0.68%	0.64%	-0.29%
France	2.07%	1.99%	2.77%	3.55%	3.51%	3.01%	1.49%	1.51%	0.24%
Germany	1.97%	1.71%	2.49%	2.84%	2.71%	2.21%	0.86%	1.00%	-0.27%
Canada	2.17%	2.48%	3.19%	3.37%	3.19%	3.18%	1.20%	0.70%	-0.01%
South Korea	2.34%	2.15%	2.70%	3.39%	2.85%	2.85%	1.05%	0.70%	0.15%
Japan	0.62%	0.45%	0.15%	1.97%	1.61%	1.07%	1.36%	1.16%	0.92%
China	1.27%	1.23%	1.16%	1.84%	1.87%	1.81%	0.58%	0.64%	0.65%
India	5.30%	5.50%	6.47%	6.59%	6.50%	6.78%	1.28%	1.00%	0.31%
Brazil	14.96%	14.92%	13.14%	13.68%	13.95%	14.46%	-1.28%	-0.96%	1.31%
Russia	93.16%	92.40%	84.14%	47.94%	47.94%	51.95%	-45.23%	-44.46%	-32.19%

Short term rates are down YOY except in Japan, Brazil and Russia. Rates are mixed sequentially.

Long rates are mixed YOY and sequentially.

Term spreads widened out in most countries YOY and sequentially.

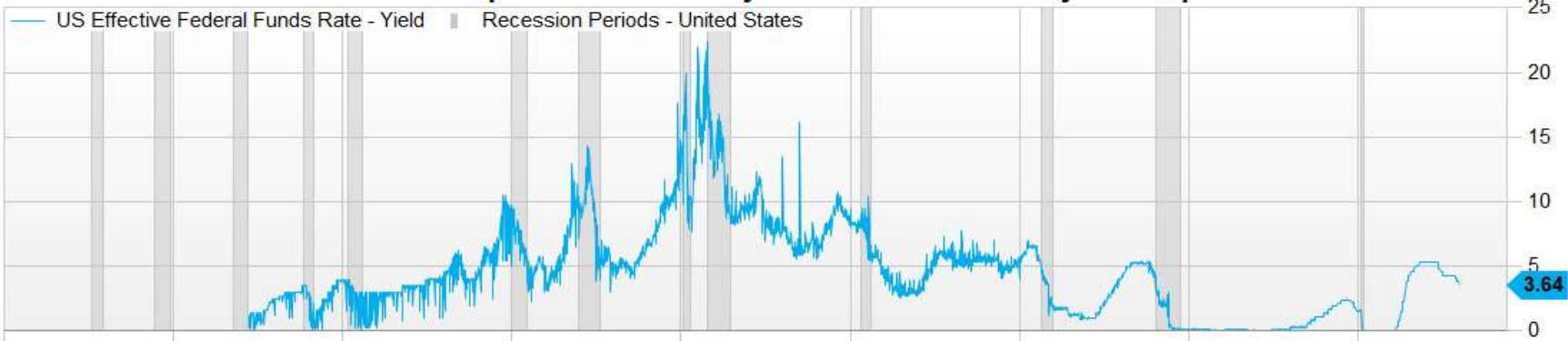
Source: FactSet



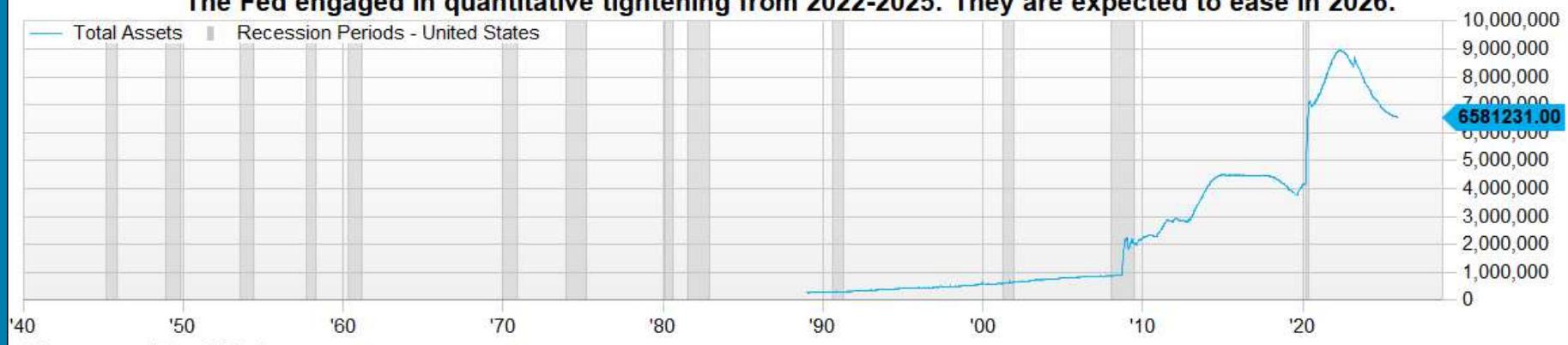
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**The Fed raised rates at the fastest pace since the early 1980s in 2022-23. They now expect to cut rates further in 2026.**



**The Fed engaged in quantitative tightening from 2022-2025. They are expected to ease in 2026.**



Source: FactSet



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The Fed expects modest real GDP growth, a strong labor market, moderating inflation and slightly lower fed funds.

	2025	2026	2027	Long Term
Real GDP Growth	1.70%	2.30%	2.10%	1.90%
September Projection	1.55%	1.90%	1.90%	1.85%
Unemployment Rate	4.55%	4.35%	4.25%	4.50%
September Projection	4.45%	4.45%	4.30%	4.50%
PCE Inflation	2.85%	2.40%	2.10%	2.00%
September Projection	2.95%	2.55%	2.10%	2.00%
Fed Funds Rate	3.75%	3.35%	3.35%	3.15%
September Projection	3.85%	3.35%	3.35%	3.15%

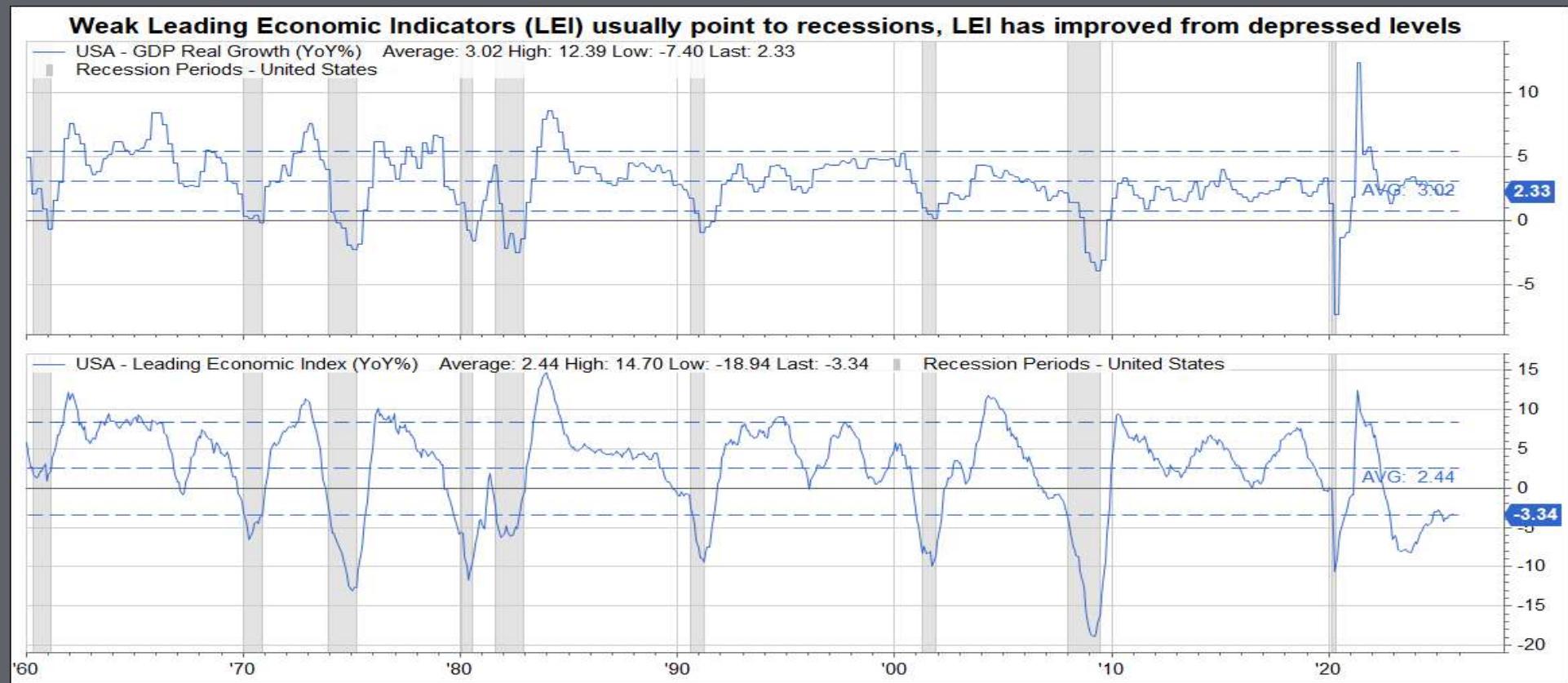
Source: Federal Reserve FOMC Projections December 10, 2025



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According to NBER, a recession is defined as a significant decline in economic activity lasting more than a few months. Economic activity has slowed recently.



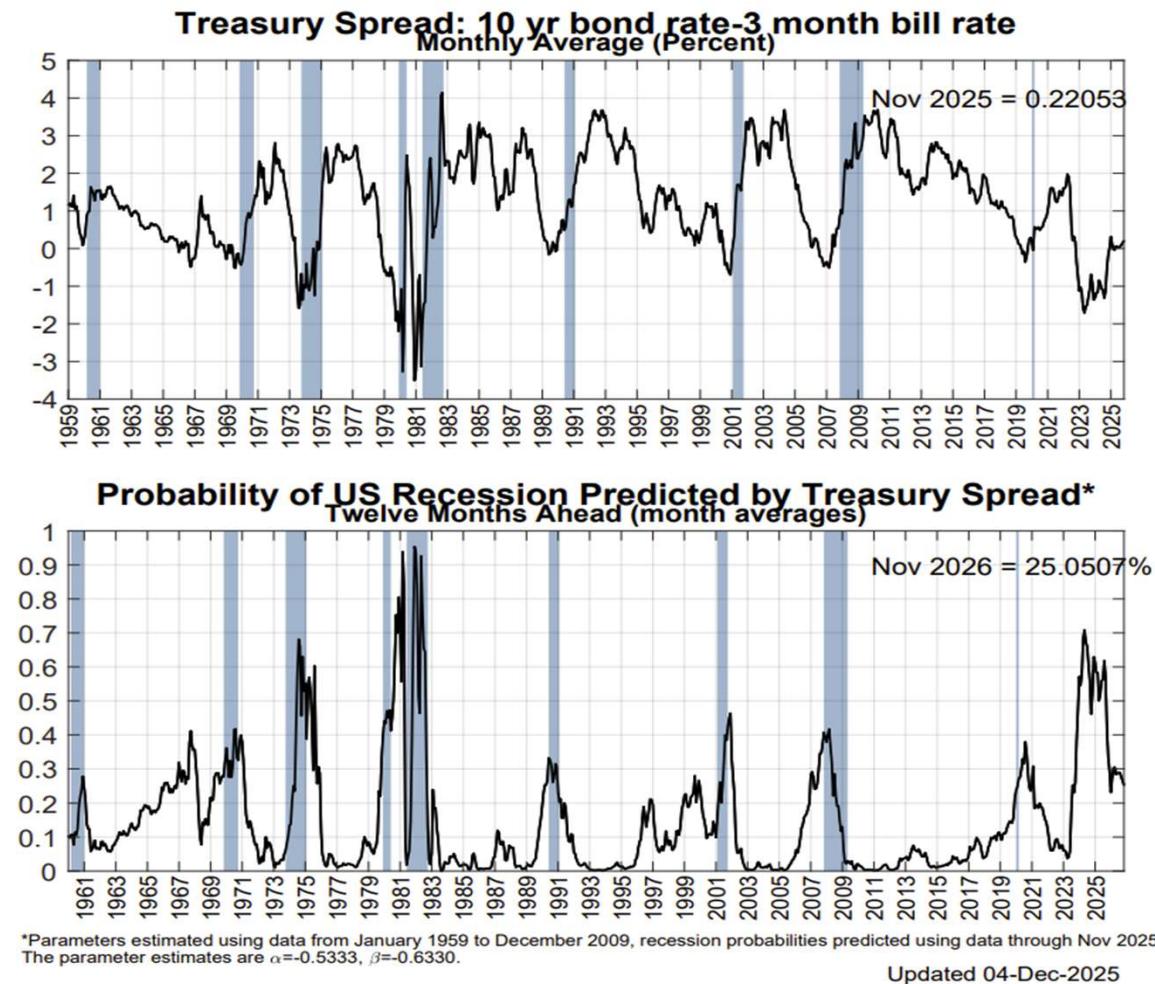
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The New York Fed's Recession Probability Model has predicted all recessions since the 1960s.

Today's reading suggests an elevated probability of a recession.

Source: New York Federal Reserve



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## Recessions and Stock Bear Markets Frequently Asked Questions

What is a recession? How often does it occur?

- Recessions as defined by NBER are a significant decline in economic activity spread across the economy and lasting more than a few months. Since 1945 economic expansions have lasted 6.25 years on average while recessions have averaged 10 months. Our last recession was a two-month recession in 2020.

What is a stock bear market? How often does it occur?

- Stock bear markets are defined as a 20% decline in stock prices. Since 1945, we have had twelve stock bear markets, and they occurred every 6.7 years on average. Our last stock bear market was in 2020.

Are stock bear markets and recessions often correlated with one another?

- Yes, they are often related. We have had 12 stock bear markets since 1945 and 10 of them have occurred around recessions. 6 stock bear markets have preceded & occurred during recessions, 2 stock bear markets occurred during recessions and 2 stock bear markets happened within 12 months of after a recession.

Source: NBER, Wealth of Common Sense, Candor Asset Advisors



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## Recessions and Stock Bear Markets FAQ Continued

What was the average stock bear market decline since 1945 and how long did it take on average to breakeven?

- The average stock bear market decline was 33.6% and it lasted 12 months. It took 1.7 years on average for the S&P to get back to breakeven.

Provide some stats on the worst three bear markets since 1945.

- The worst three bear markets since 1945 averaged a 51.4% decline and lasted 23 months. It took 3.6 years on average for the S&P to get back to breakeven.

Source: NBER, Wealth of Common Sense, Candor Asset Advisors



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# Economy & Central Bank Conclusions

- Real GDP growth is 2-3% in the US, 1-2% in developed economies ex US and 3-4% in emerging markets. Growth rates are 0.2-.1.4% below 30-year averages
- Inflation has retreated to slightly above historic averages. Inflation is greater in the US than other developed economies due in part due to tariff policies.
- Unemployment remains low in most countries
- Retail sales are anemic in most countries
- US wage growth has retreated to historical averages while non-farm payroll growth has weakened
- The US consumer's balance sheet remains strong while the savings rate is lacking



# Economy & Central Bank Conclusions Continued

- Lower immigration is expected to result in lower GDP growth over the long run
- Tariffs are at historic highs, and the impact has yet to be fully felt. Fortunately, tariff expectations have come down from early 2025 highs.
- Central bank term spreads have generally widened year-over-year and sequentially suggesting investors are pricing in less recession risk
- The US federal reserve has started to lower short term rates and quantitative easing is beginning.
- US FOMC consensus forecasts call for modest real US GDP growth, stable and low unemployment, moderating inflation and slightly lower fed funds
- Leading economic indicators and the yield curve suggest elevated recession risk but an improvement from 1<sup>st</sup> half 2025
- If a recession occurs there is a good chance we will have a stock bear market. The average stock bear market decline since 1945 was 33.6% and it lasted 12 months on average. It took 1.7 years on average for the S&P to get back to breakeven.



# Equities Investment Backdrop

Challenges



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Global stock markets rallied 2025.

The US underperformed in 2025 but outperformed most of the time from 2008-2025.

Returns	2025		2024		15-years
	Local	USD	Local	USD	Ann.
<b>Regions</b>					
U.S. (S&P 500)	-	17.9%	-	25.0%	14.1%
AC World ex-U.S.	25.1%	33.1%	13.2%	6.1%	6.4%
EAFFE	21.2%	31.9%	11.8%	4.3%	7.1%
Eurozone	24.7%	41.3%	10.3%	3.4%	7.8%
Emerging markets	32.1%	34.4%	13.7%	8.1%	4.2%
<b>Selected Countries</b>					
Japan	24.7%	25.1%	21.2%	8.7%	6.9%
UK	25.8%	35.1%	9.5%	7.5%	6.4%
France	14.2%	29.5%	1.8%	-4.6%	7.8%
Canada	30.9%	37.4%	23.0%	12.7%	6.8%
Germany	20.9%	37.1%	18.4%	11.0%	7.3%
China	30.7%	31.4%	19.8%	19.7%	4.1%
Taiwan	34.0%	39.8%	44.3%	35.1%	13.0%
India	9.5%	4.3%	15.7%	12.4%	5.8%
Brazil	35.6%	50.4%	-11.4%	-29.5%	-0.3%

Source: JP Morgan Asset Management

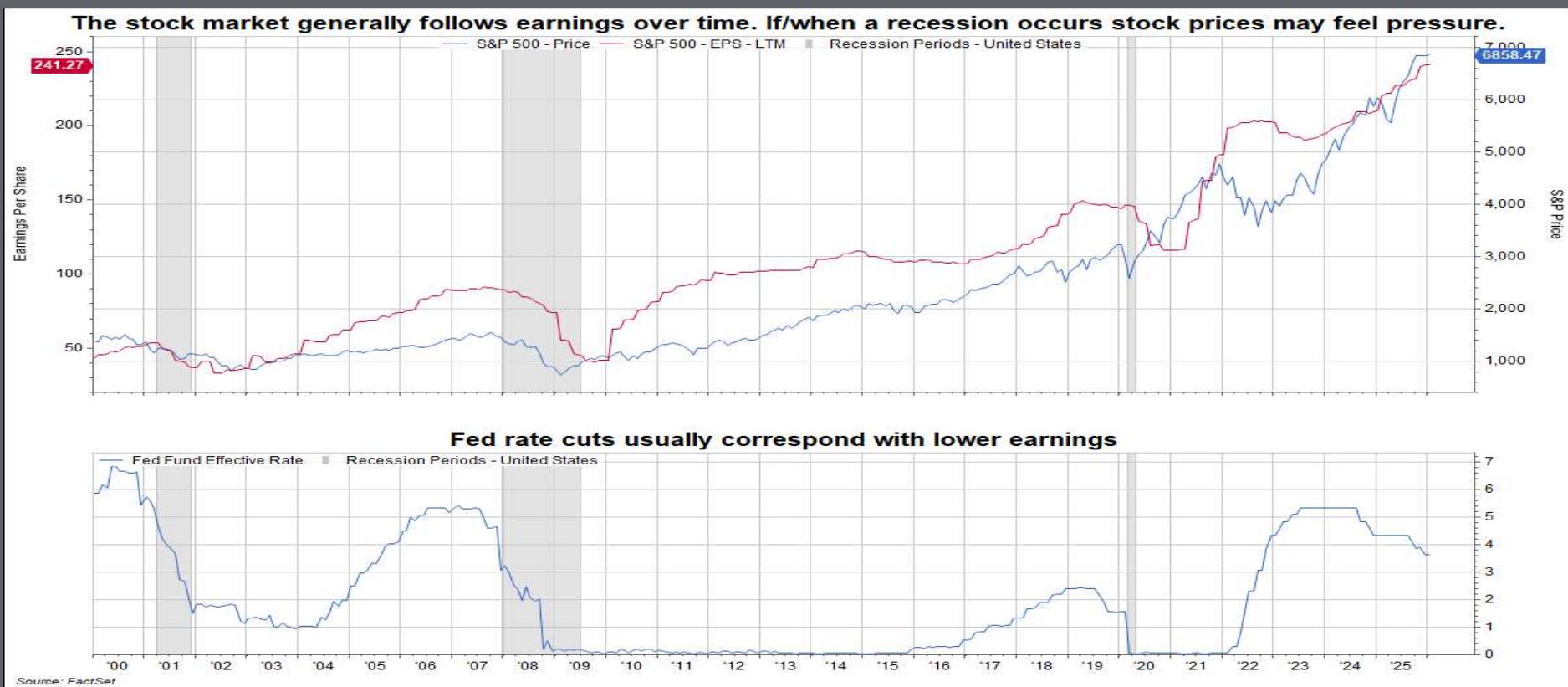
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Earnings grew 11% in 2024 and 12.3% in 2025. Earnings are expected to grow 15% in 2026.

Source: FactSet Earnings Insight 12/19/25

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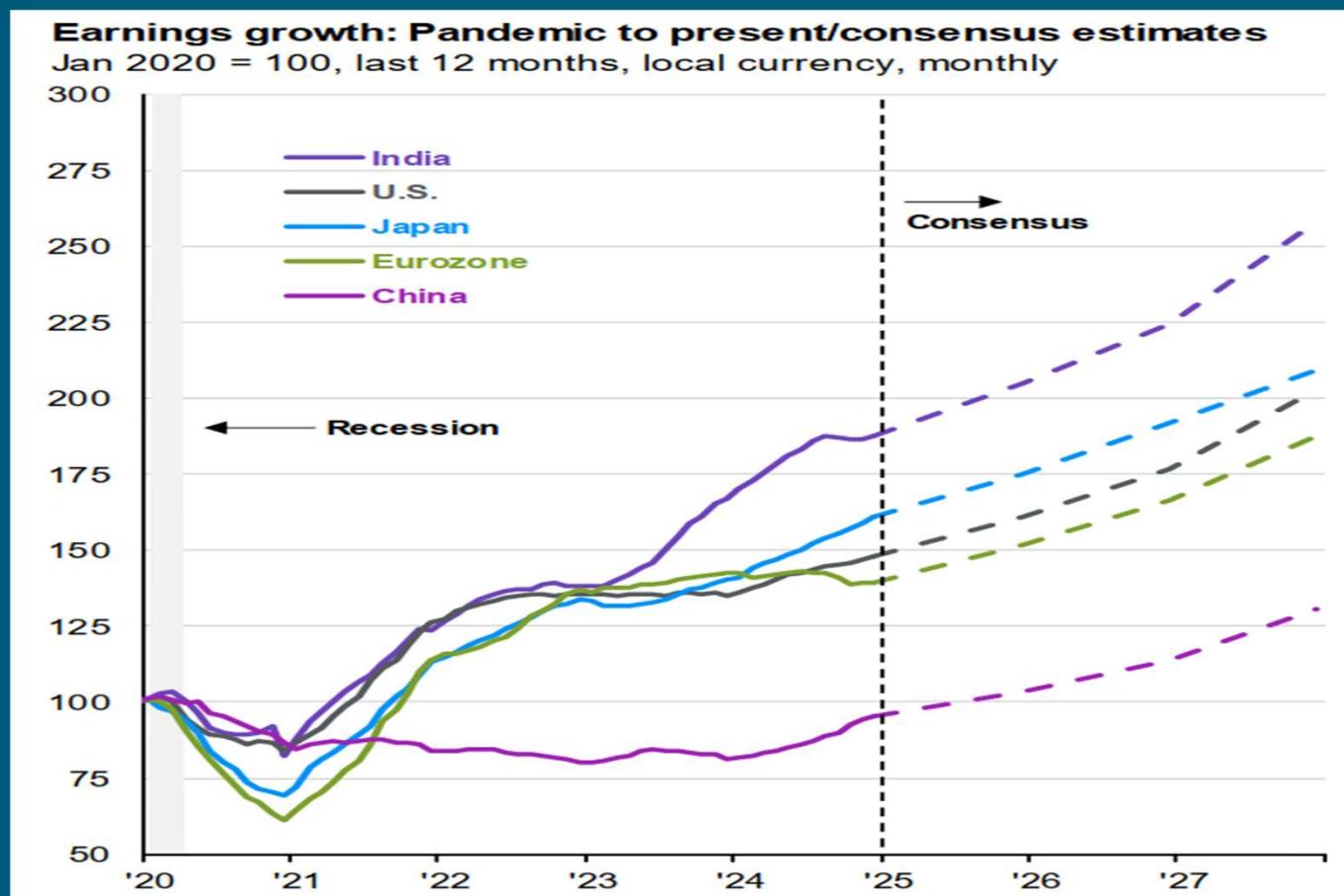


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Analysts expect solid & similar earnings growth globally over the next 2 years.

US relative earnings growth exceeded the Eurozone and China throughout most of 2020-2025.



Source: JP Morgan Asset Management



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Earnings have been coming in above expectations. Consensus estimates are factoring in solid growth. Earnings risk is noteworthy if a recession occurs.

S&P Fundamental Statistics	2024	2025	2026	Average Growth Since 1991	Average Growth Since 2000	Recessions Since 1990	If Recession Starts in 2026E	Implied Revision
<b>Sales/Shr</b>	\$ 1,919	\$ 2,054	\$ 2,202				\$ 2,058	-6.5%
<b>Sales Growth</b>	5.2%	7.0%	7.2%	4.4%	4.8%	0.2%		
<b>Operating EPS</b>	\$ 210.10	\$ 235.95	\$ 271.34				\$ 188.95	-30.4%
<b>EPS Growth</b>	8.2%	12.3%	15.0%	9.3%	9.3%	-19.9%		
<b>Dividend Per Share</b>	\$ 70.71	\$ 93.29	\$ 98.58				\$ 93.33	-5.3%
<b>Dividend Growth</b>	6.7%	31.9%	5.7%	5.8%	6.7%	0.0%		



Source: Candor Asset Advisors and FactSet

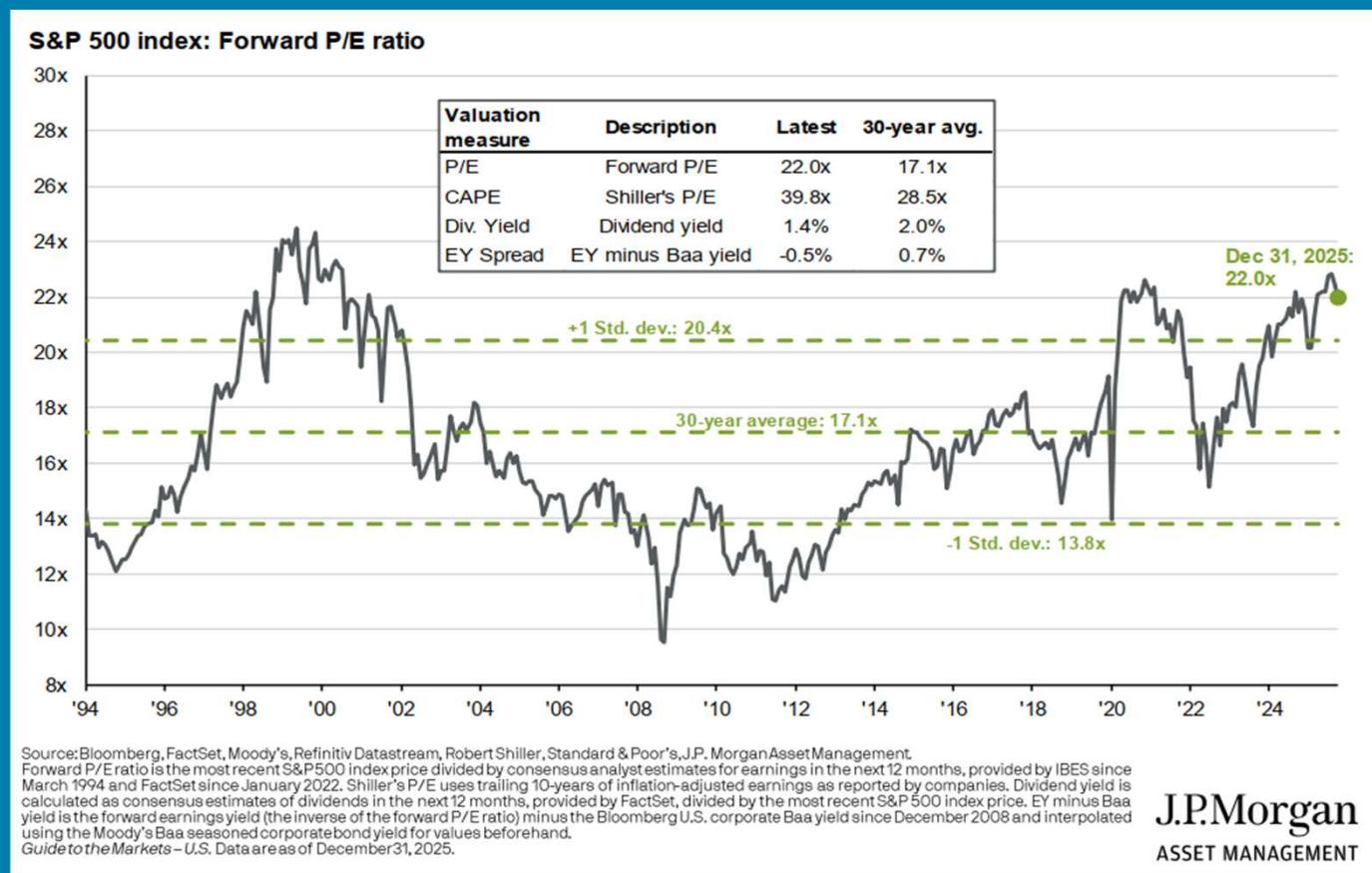


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The S&P is elevated versus more recent history



Source: JP Morgan Asset Management

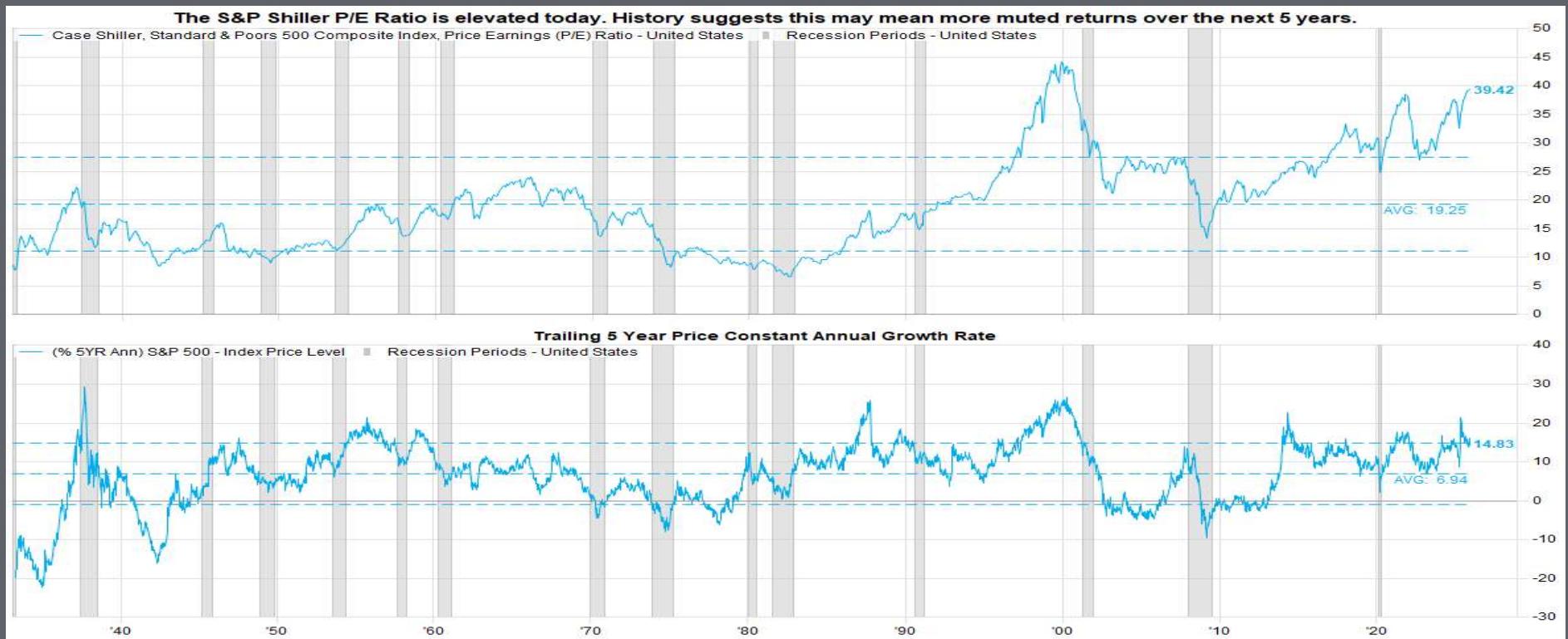
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History suggest high valuations usually correlate with lower returns over the next 3-5 years



The Shiller P/E ratio is calculated by dividing the current price by the average inflation-adjusted 10-year EPS of an index or company. To calculate the Shiller P/E ratio, you adjust the past ten year's S&P 500 company earnings for inflation using CPI, sum them up and then divide them by 10. The Shiller P/E ratio is also known as the Cyclically Adjusted Price to Earnings (CAPE) Ratio or PE 10 Ratio.

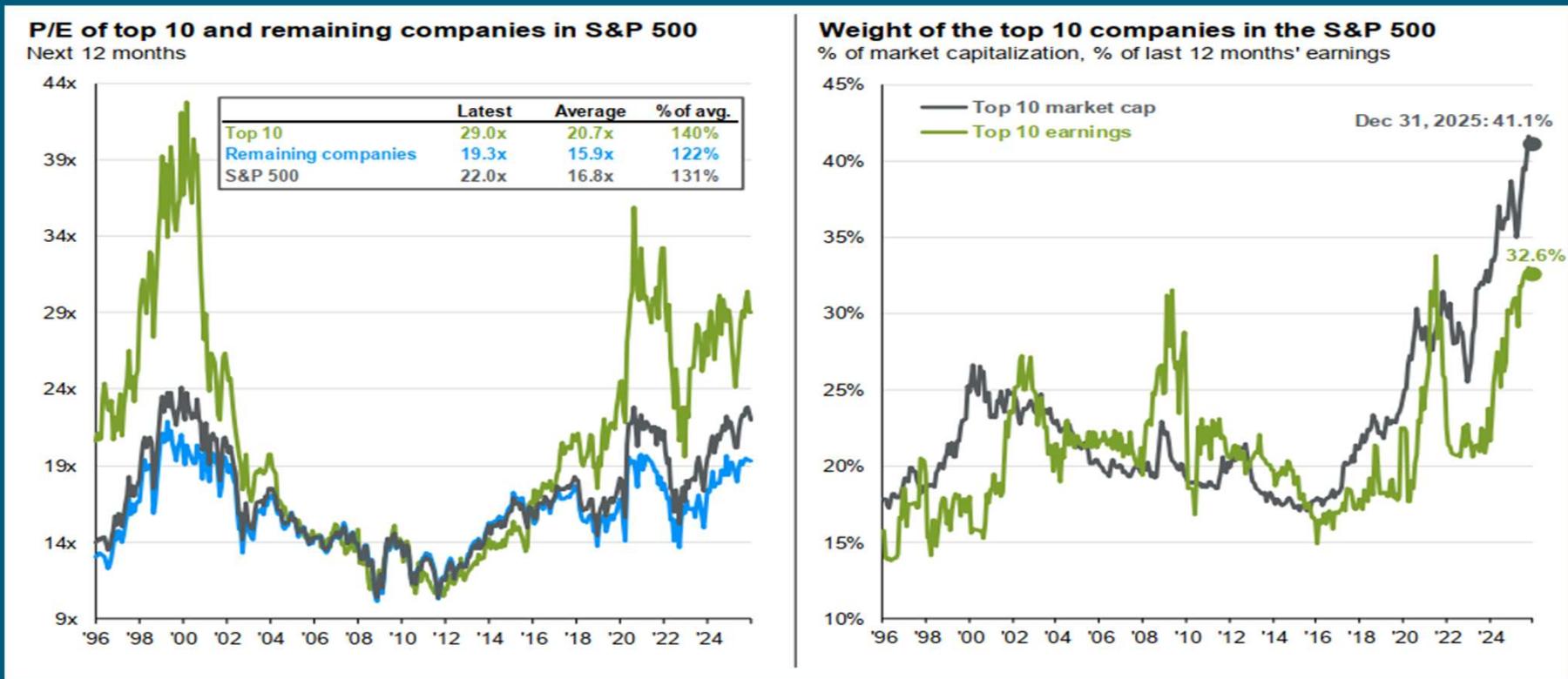
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The top 10 stocks' valuations and S&P weighting are elevated versus the broader market while the earnings contribution is also near historic highs



Source: JP Morgan Asset Management

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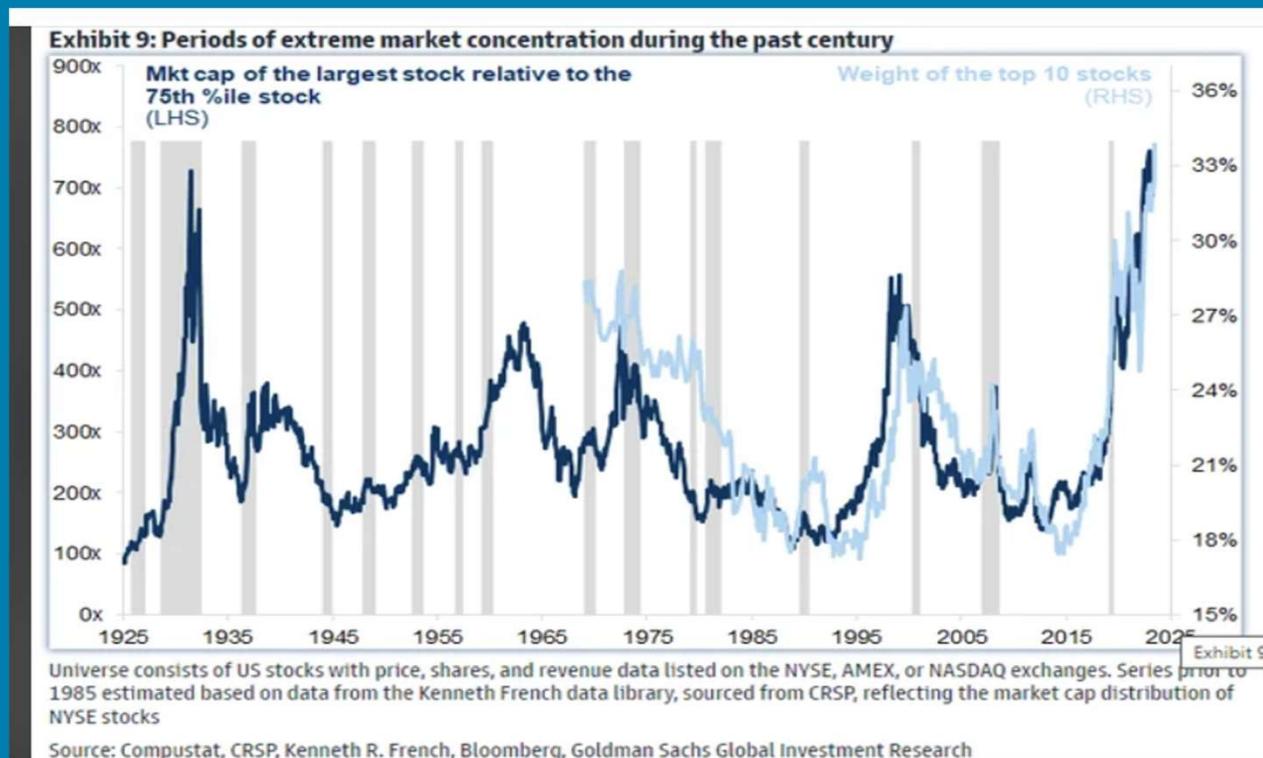


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Stock market returns are usually more muted after times of great market concentration. The 2020s have been an outlier to date.



Average Annual Large Cap Stock Returns  
1925-2024 12.2%

Average Returns During Decades When Stock Market Concentration was more pronounced  
1930s 5.3%  
1960s 8.7%  
1970s 7.5%  
2000s 1.2%  
2020-2024 15.7%

Source: Ibbotson

Note, the current top 10 S&P weight as of 12/31/25 is 39%.



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## 8 of the top 10 S&P constituents are primarily tech plays

Top 10 S&P Constituents December 31, 2025					
<u>Rank</u>	<u>Company Name</u>	<u>Ticker</u>	<u>Year Founded</u>	<u>Sector</u>	<u>S&amp;P Weight</u>
1	Nvidia	NVDA	1993	Information Technology	7.4%
2	Apple	AAPL	1976	Information Technology	6.4%
3	Microsoft	MSFT	1975	Information Technology	6.1%
4	Alphabet	GOOGL	1998	Communications	5.0%
5	Amazon	AMZN	1994	Consumer Discretionary	4.0%
6	Broadcom	AVGO	1991	Information Technology	2.6%
7	Tesla	TSLA	2003	Consumer Discretionary	2.1%
8	Meta	META	2004	Communications	2.1%
9	Berkshire Hathaway	BRK.B	1839/1962*	Financials	1.8%
10	Eli Lilly	LLY	1876	Healthcare	1.5%
<b>Totals</b>					<b>39.0%</b>

Notice how  
4 of these  
companies were  
founded in the  
1990s and 2 were  
founded in the  
2000s.

That is  
capitalism's  
creative  
destruction at  
work.



4 of the top 10 S&P constituents are betting big on artificial intelligence while Nvidia and Broadcom are heavily tied to AI growth. Oracle and OpenAI are also spending heavily.

Big AI Players Capital Spending in Millions					
	2023A	2024A	2025E	2026E	2027E
Nvidia	1,133	3,053	5,552	5,857	5,743
Apple	10,571	10,277	13,075	14,458	15,357
Microsoft	36,298	54,658	82,348	108,522	118,825
Alphabet	32,251	52,535	88,979	112,391	127,556
Amazon	52,279	82,999	123,602	144,641	162,877
Broadcom	468	548	566	691	747
Meta	27,266	37,256	69,860	108,500	123,102
Oracle	7,612	15,290	29,228	39,365	54,394
OpenAI	500	5,600	8,000	29,000	45,000
<b>Totals</b>	<b>168,378</b>	<b>262,216</b>	<b>421,210</b>	<b>563,425</b>	<b>653,601</b>
<b>Growth</b>		<b>56%</b>	<b>61%</b>	<b>34%</b>	<b>16%</b>
Source: FactSet					

Big AI Players Cap X/Operating Cash Flow					
	2023A	2024A	2025E	2026E	2027E
Nvidia	4%	5%	6%	4%	3%
Apple	9%	9%	11%	10%	10%
Microsoft	35%	43%	54%	60%	56%
Alphabet	32%	42%	57%	60%	58%
Amazon	62%	72%	87%	80%	73%
Broadcom	3%	3%	2%	1%	1%
Meta	38%	41%	64%	84%	80%
Oracle	42%	77%	122%	129%	125%
OpenAI	-33%	-112%	-100%	-171%	-129%
<b>Totals</b>	<b>32%</b>	<b>39%</b>	<b>51%</b>	<b>55%</b>	<b>53%</b>
Source: FactSet					



# Is OpenAI a canary in a coal mine or an elephant?

Source:  
Google AI overviews &  
FirstPageSage.com

	OpenAI/ChatGPT	Gemini/Alphabet
Notable Owners	Microsoft 27%, VC Firms, Individuals	Alphabet
Description	Well connected upstart investing aggressively & early leader in AI search	Profitable incumbent with 90% share in traditional search
ChatBot Share Oct. 2025	75.10%	13.40%
Overall Search Share	10%	80%
Status % of revenues from enterprise	Private 25%	Public 15%
Profits	In Millions	Entire Co. In Millions
2024A	(5,000)	100,118
2025E	(9,000)	129,499
2026E	(20,000)	134,786
2027E	(45,000)	153,176
2028E	(74,000)	170,701
2029E	Less Negative Positive	198,642
2030E		230,729
Capital spending	In Millions	Entire Co. In Millions
2024A	5,600	52,535
2025E	8,000	88,979
2026E	29,000	112,391
2027E	45,000	127,556
2028E	74,000	129,311
2029E	55,000	129,918
2030E	20,000	136,527
Capital Commitments	In Millions	In Millions
Microsoft	250,000	
Oracle	300,000	
AWS	38,000	
Nvidia	100,000	
AMD	90,000	
Broadcom	350,000	
CoreWeave	22,400	
Other	249,600	
Geographic Commitments		60,500
Total Capital Commitments	1,400,000	60,500

# Is Google's search moat going away or being strengthened?



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## Will the AI investment ROIs prove attractive?

- Early data is mixed
- Bears cite: A MIT study highlighted 95% of AI pilots fail to deliver a meaningful financial return. Only 25% of AI projects yield a positive ROI, with just 16% scaling beyond pilot phase.
- Bulls cite: According to SAP, a 16% ROI is expected in one year and 31% within 2 years. According to Financial Times Longitude, successful AI implementors report a 136% ROI over 3 years in the form of strong sales and gross profit growth.



# Equity Challenges

- The stock market had a strong 2025 and the US underperformed. The US outperformed most of the last 15 years.
- The stock market follows earnings growth and profitability over time
- Current forecasts assume modest economic growth and easing inflation in 2025 and 2026
- Current sales and profit estimates assume strong growth in 2025 & 2026
- Current sales and profit estimates face significant cuts if a recession occurs
- 10 of 12 stock bear markets since 1945 occurred around a recession.
- The average stock bear market decline since 1945 was 33.6% and it lasted 12 months. It took 1.7 years on average for the S&P to get back to breakeven.

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# Equity Challenges Continued

- The S&P's valuation appears elevated
- Elevated US stock market valuations suggest muted stock returns for the next 3-10 years
- High stock market concentration usually correlates with muted stock returns over the next 3-10 years
- 8 of the top 10 S&P constituents are tech plays
- A number of the S&P's top constituents are betting big on AI
- Open AI/GPT is an early AI search leader. The company has aggressive capital spending plans, extensive industry tie-ins and doesn't expect to make a profit until 2030.
- AI return on investment studies are inconclusive to date.

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# Equities Investment Backdrop

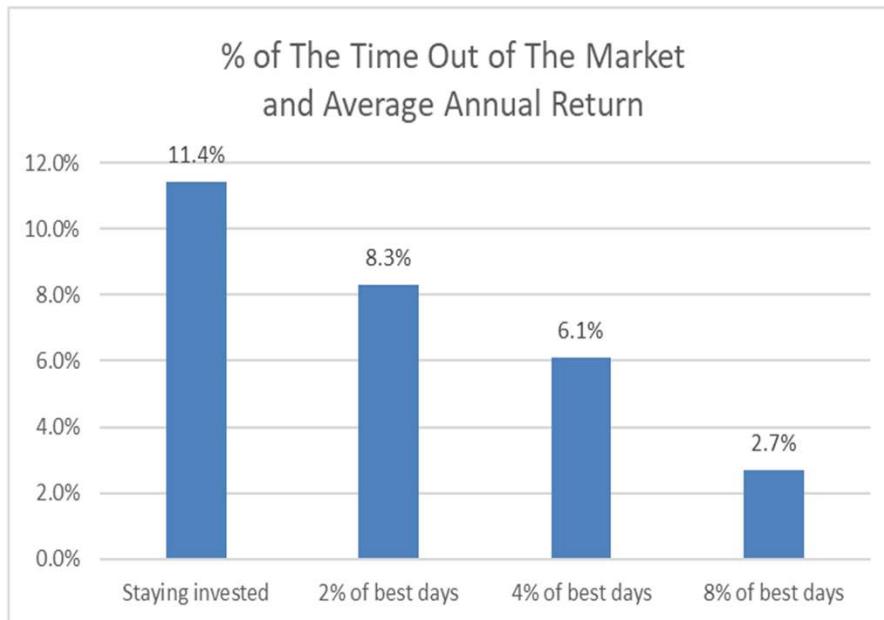
Opportunities



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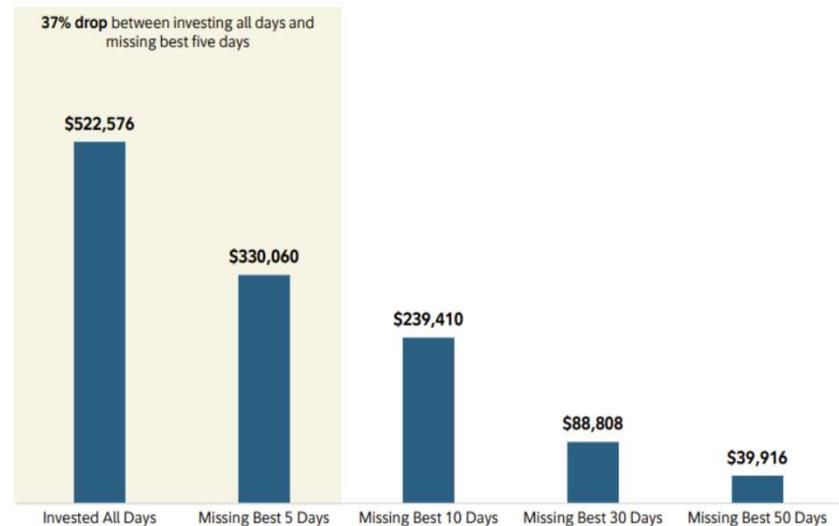
# US stock studies since the 1950s have stressed the same thing: The importance of staying invested

1954-1994



1988-2023

Hypothetical growth of \$10,000 invested in S&P 500® Index  
January 1, 1988–December 31, 2024



Source: Peter Lynch *One Up On Wall Street*, Fidelity

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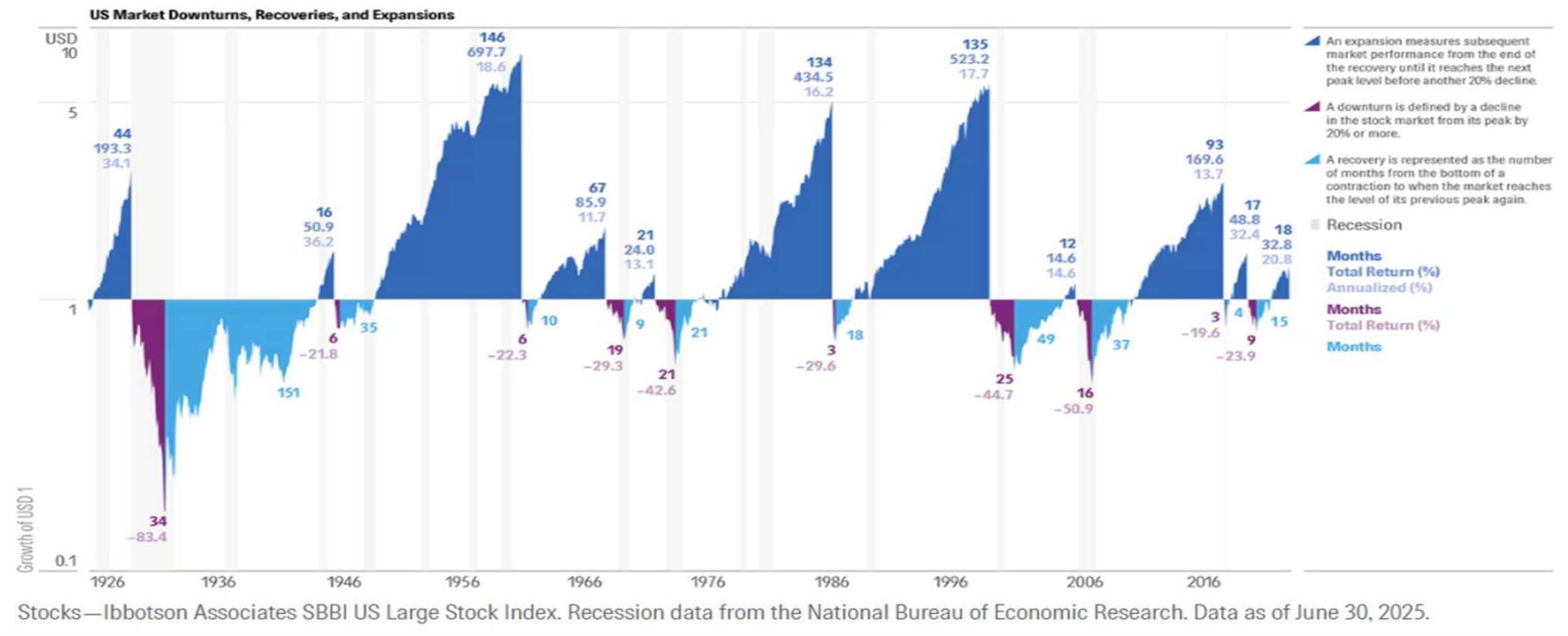
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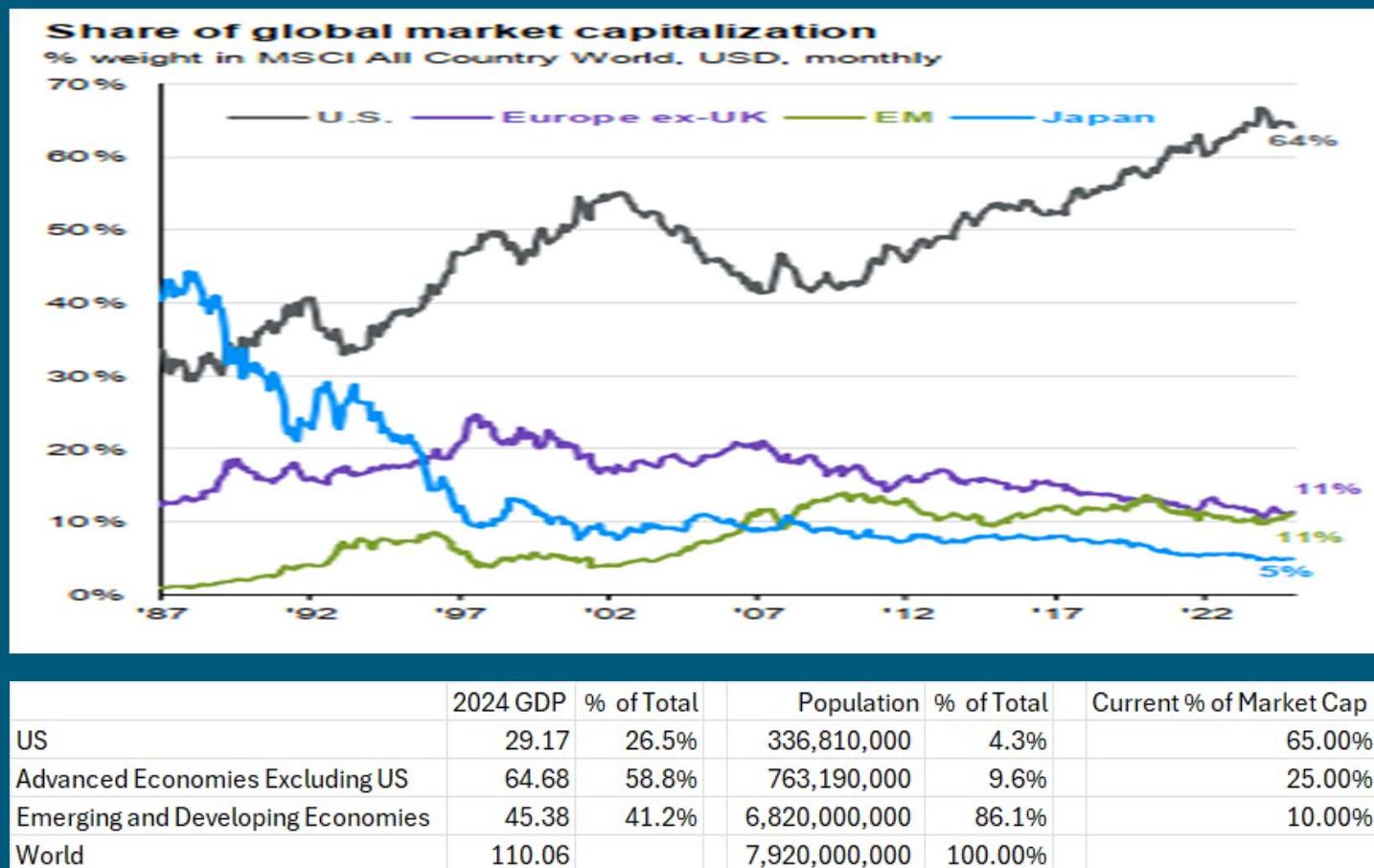
Riding out the current rough patch is usually the best advice for most stock investors. ETF to consider: Vanguard Total Stock Market <VTI> as it is a low-cost global index.

## US Market Downturns, Recoveries, and Expansions

US stocks rebounded in Q2 2025 after President Donald Trump paused tariff plans. Growth stocks performed well, and commodities retreated in Q2 but remained up in the year to date.



The US represents 4% of the world's population, 27% of GDP and 64% of world market cap



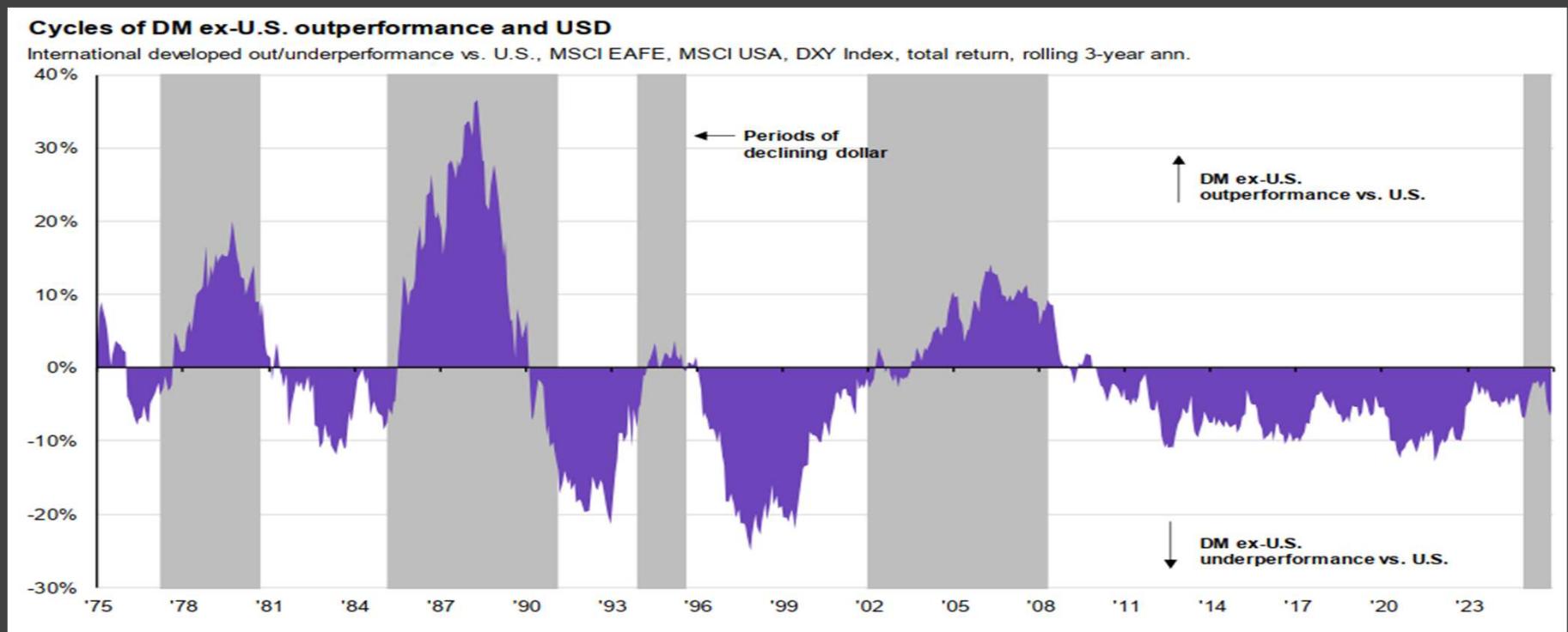
Source: JP Morgan Asset Management and International Monetary Fund  
Past performance is no guarantee of future results



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US equities have outperformed international developed markets most of the time since 2010. US equities tend to outperform when the US \$ is stronger.



Source: JP Morgan Asset Management  
Past performance is no guarantee of future results



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# More rapid US government spending should make the US dollar less attractive over time

<b>Fiscal Deficit/GDP.... The US Government Is Borrowing At A Great Pace Each Year</b>											
	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>2027</b>	<b>2028</b>	<b>2029</b>	<b>2030</b>
US	-14.1	-11.4	-3.7	-7.8	-8.0	-7.4	-7.9	-8.0	-8.1	-7.7	-7.6
EU	-6.7	-4.6	-3.1	-3.5	-3.1	-3.3	-3.5	-3.6	-3.6	-3.6	-3.6
UK	-13.2	-7.7	-4.6	-6.1	-5.7	-4.3	-3.6	-3.0	-2.7	-2.5	-2.2
Canada	-10.9	-3.1	0.6	0.1	-2.0	-2.2	-2.4	-2.1	-2.0	-1.7	-1.5
Advanced Economies	-10.3	-7.3	-2.9	-4.9	-5.0	-4.6	-4.9	-4.9	-5.0	-4.8	-4.8
Developing Economies	-8.4	-4.9	-4.8	-5.1	-5.5	-6.1	-5.9	-5.7	-5.4	-5.3	-5.2

<b>Net Debt/GDP... US Government Debt Is Rising Faster Than Peers</b>											
	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>2027</b>	<b>2028</b>	<b>2029</b>	<b>2030</b>
US	96.1	95.9	92.0	94.5	97.4	99.6	103.0	106.6	110.2	113.6	116.8
EU	72.2	70.2	67.7	67.1	67.8	69.0	70.6	71.8	73.0	74.1	75.3
UK	93.1	91.7	89.8	91.8	93.7	94.6	95.9	96.4	96.8	96.9	96.4
Canada	16.3	14.2	13.6	14.4	12.5	13.3	14.1	14.8	15.5	15.8	15.9
Advanced Economies	85.1	82.2	78.5	78.8	79.8	81.0	82.6	84.5	86.4	88.2	89.8

Source:  
International  
Monetary  
Fund



# Notable firms see more return potential abroad

## Vanguard

- 10 year NOMINAL average annual return forecasts
  - US Equities +2.8-4.8%
  - US large cap +2.7-4.7%
  - US small cap +4.3-6.3%
- International Equities +4.9-6.9%
  - Developed Economies Ex US +5.3-7.3%
  - Emerging Markets +3.2-5.2%

## Research Affiliates

- 10 year REAL average annual return forecasts
  - US Equities
    - US large cap +0.5%
    - US small cap +4.8%
  - International Equities
    - Developed Markets Ex US +5.5%
    - Emerging Markets +5.1%

Source: Vanguard 10/22/25 forecast, Research Affiliates Asset Allocation Interactive

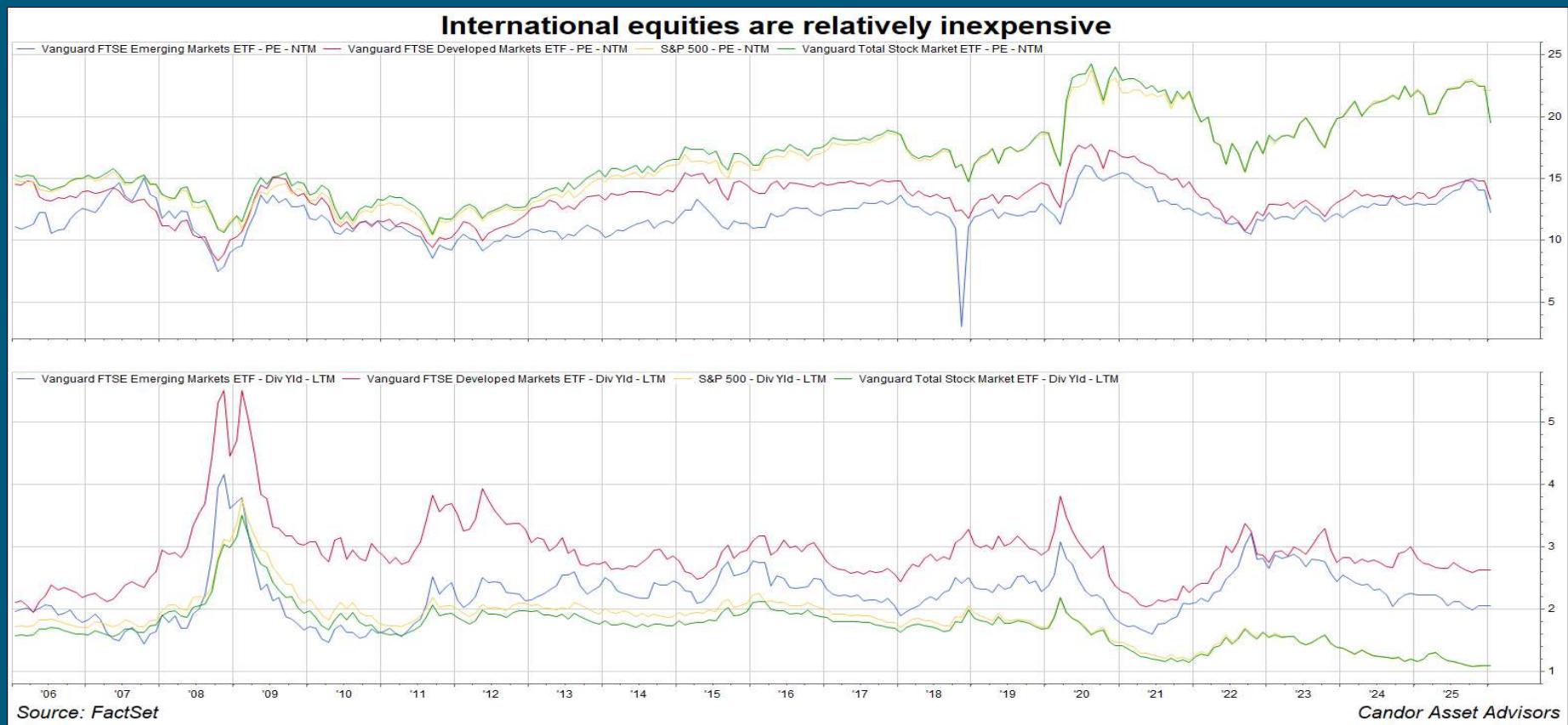
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ETFs to consider for international broad equity exposure: Vanguard FTSE Developed Market ETF <VEA> and Vanguard FTSE Emerging Market ETF <VWO>

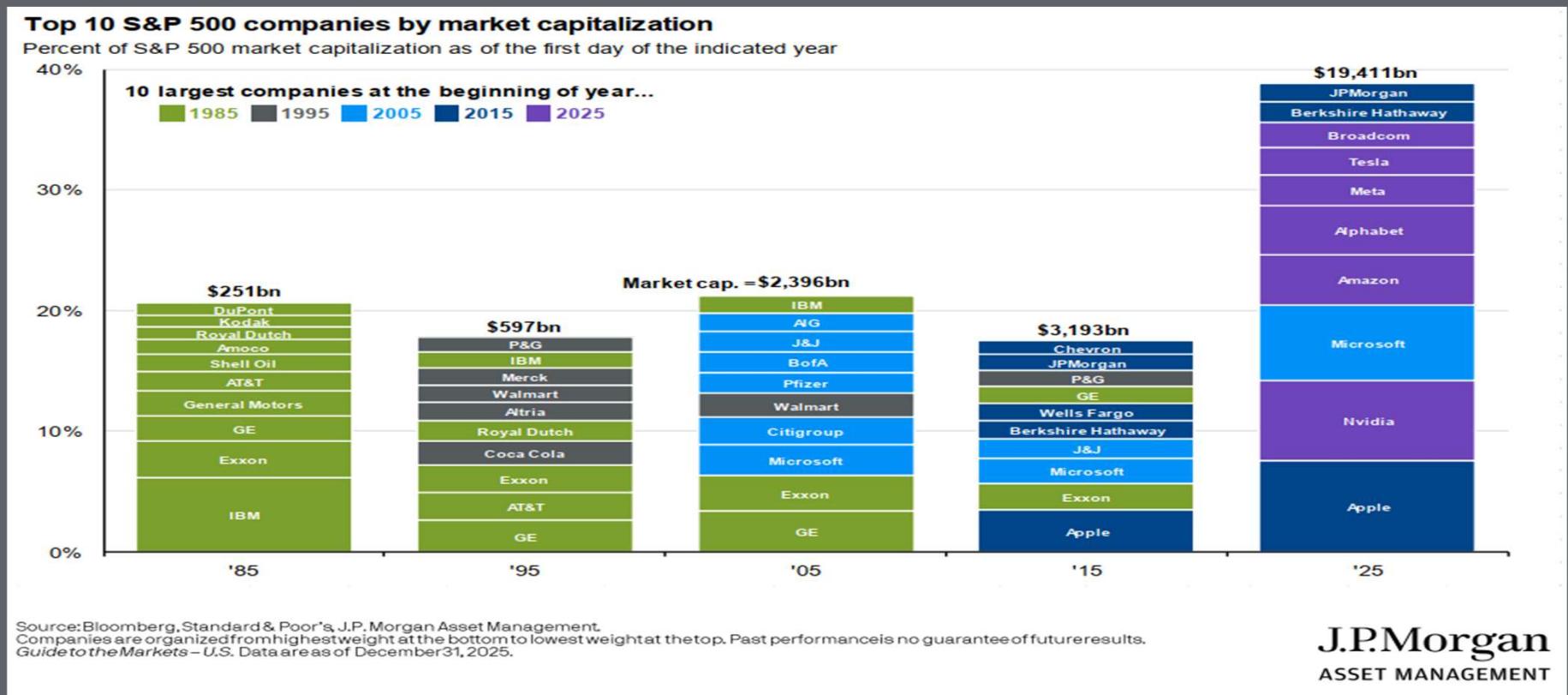
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Capitalism is characterized by creative destruction. Companies have a hard time staying on top by market capitalization.

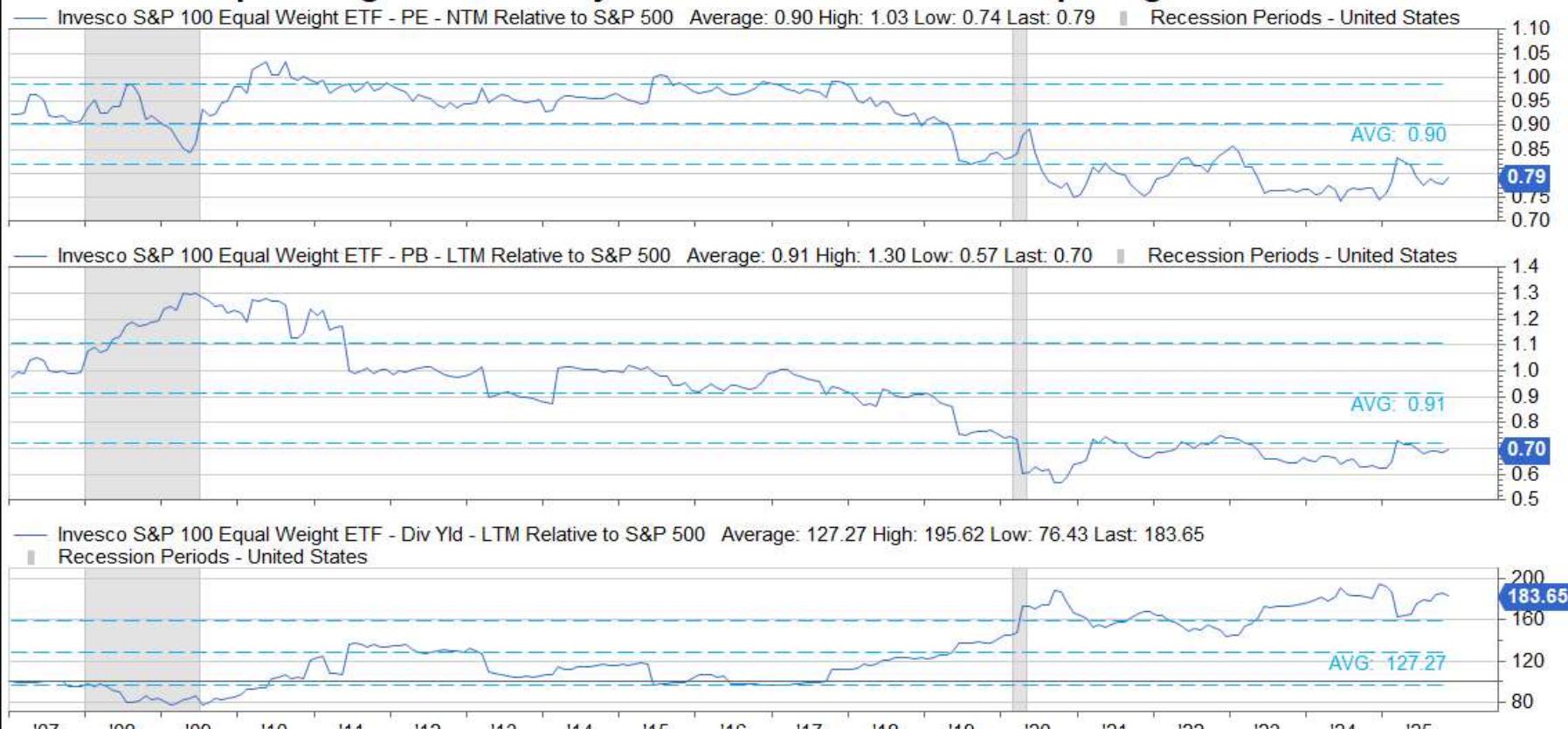


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## S&P equal weight is relatively attractive vs the market cap weighted S&P 500



US value  
looks  
relatively  
attractive

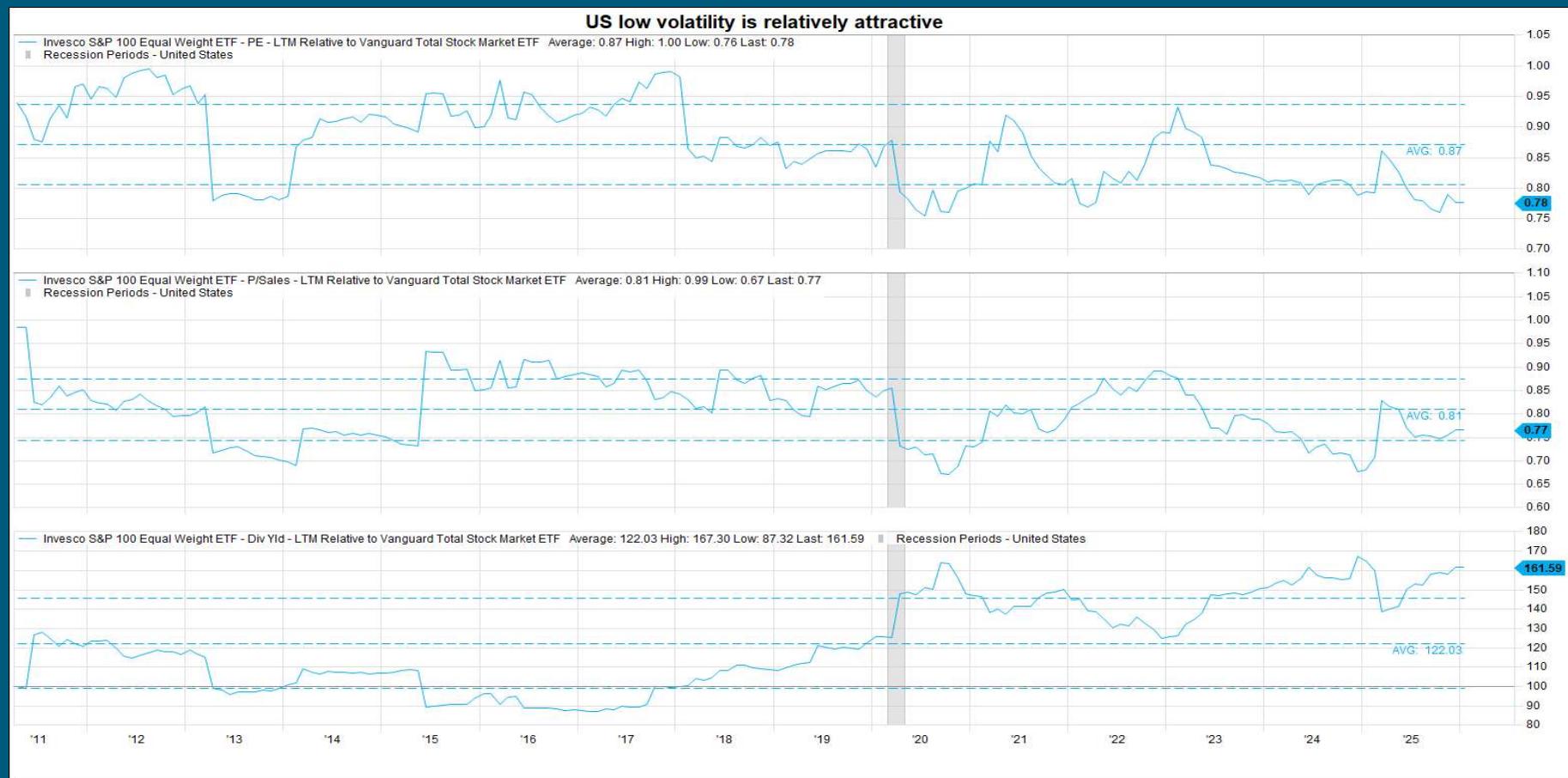


Source: JP Morgan Asset Management  
Past performance is no guarantee of future results



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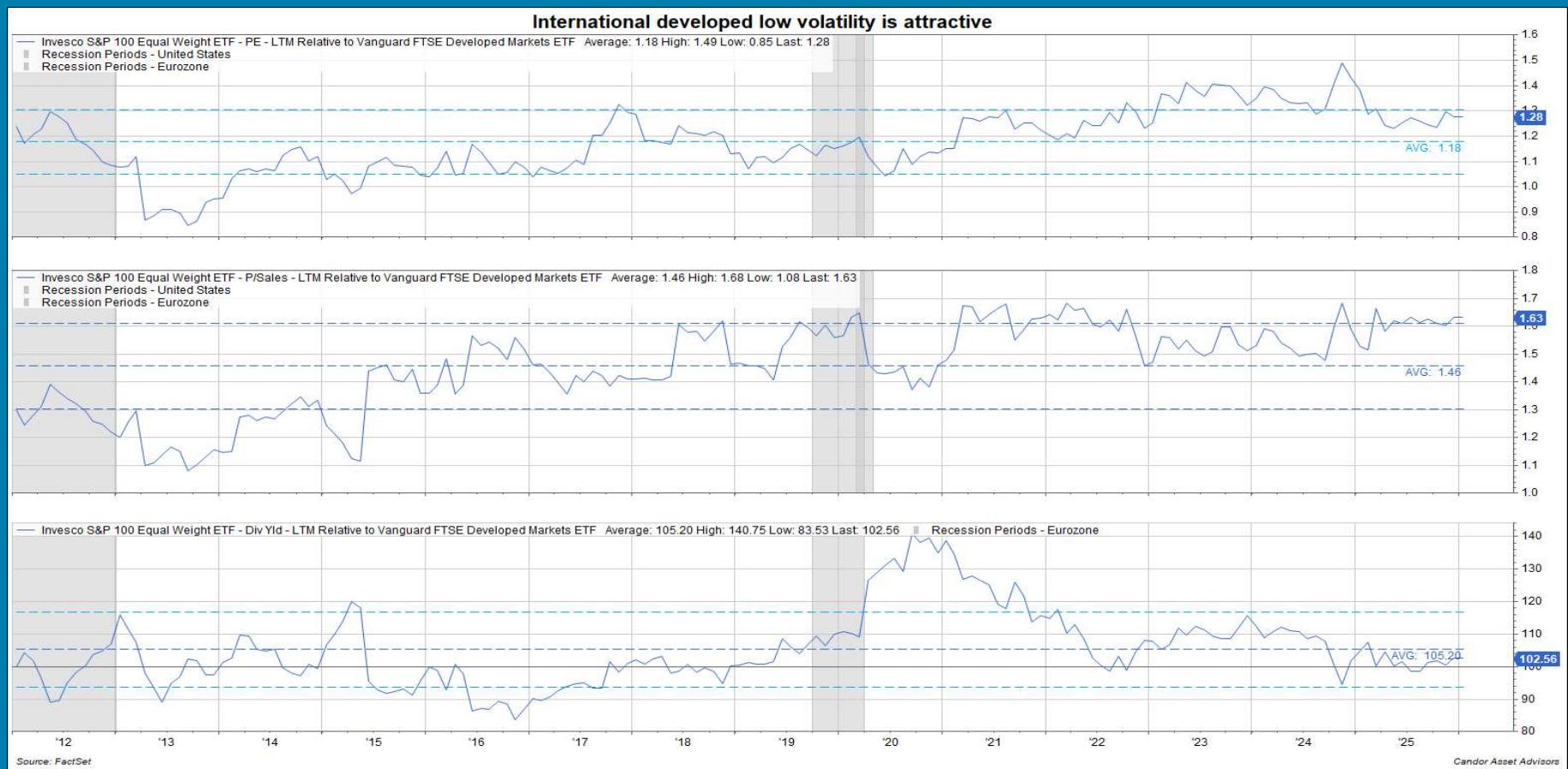
ETF to Consider for US Low Volatility Exposure: iShares MSCI USA Minimum Volatility <USMV>

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**ETF to Consider for EAFE Low Volatility Exposure: Invesco S&P International Developed Low Volatility <IDLV>**  
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## Stocks Sector Bottom-Up Analysis

Attractive Sectors: Communications & Energy

Unattractive Sectors: Consumer Discretionary, Materials and Real Estate

	Risk-Reward	Down-	Up-	CAGR to	CAGR to
	Current	Side	Side	Fair Value	Sell
<b>Total/S&amp;P 500</b>	<b>0.51</b>	<b>-37%</b>	<b>19%</b>	<b>5%</b>	<b>10%</b>
Materials	(0.08)	-51%	-4%	-1%	+4%
Communication Services	2.54	-21%	+54%	+13%	+18%
Consumer Discretionary	(0.10)	-49%	-5%	+1%	+5%
Consumer Staples	0.11	-43%	+5%	+3%	+7%
Energy	0.95	-33%	+32%	+10%	+15%
Financials	0.46	-37%	+17%	+5%	+10%
Health Care	0.20	-43%	+9%	+2%	+6%
Industrials	0.34	-38%	+13%	+4%	+9%
Real Estate	(0.49)	-69%	-34%	-5%	-0%
Information Technology	0.58	-35%	+20%	+5%	+9%
Utilities	0.11	-48%	+5%	+6%	+10%

Source: Candor Asset Advisors



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# Equity Opportunities

- Trying to time the market is often a fool's errand because a significant portion of returns occur in short periods of time
- Bull markets often exceed bear markets in duration and magnitude
- The US % of world market capitalization is near highs
- US outperformance is often cyclical and associated with a stronger dollar, and the US has outperformed for an extended period recently
- US fiscal policies may cause the US dollar to weaken over the intermediate term
- International developed and emerging markets' valuations are only slightly elevated, and the relative valuation gap is attractive versus the US
- Consider broadening out your US equity exposure
- US & international developed low volatility stock funds and US value look relatively attractive
- Stock sector wise communications and energy look relatively attractive

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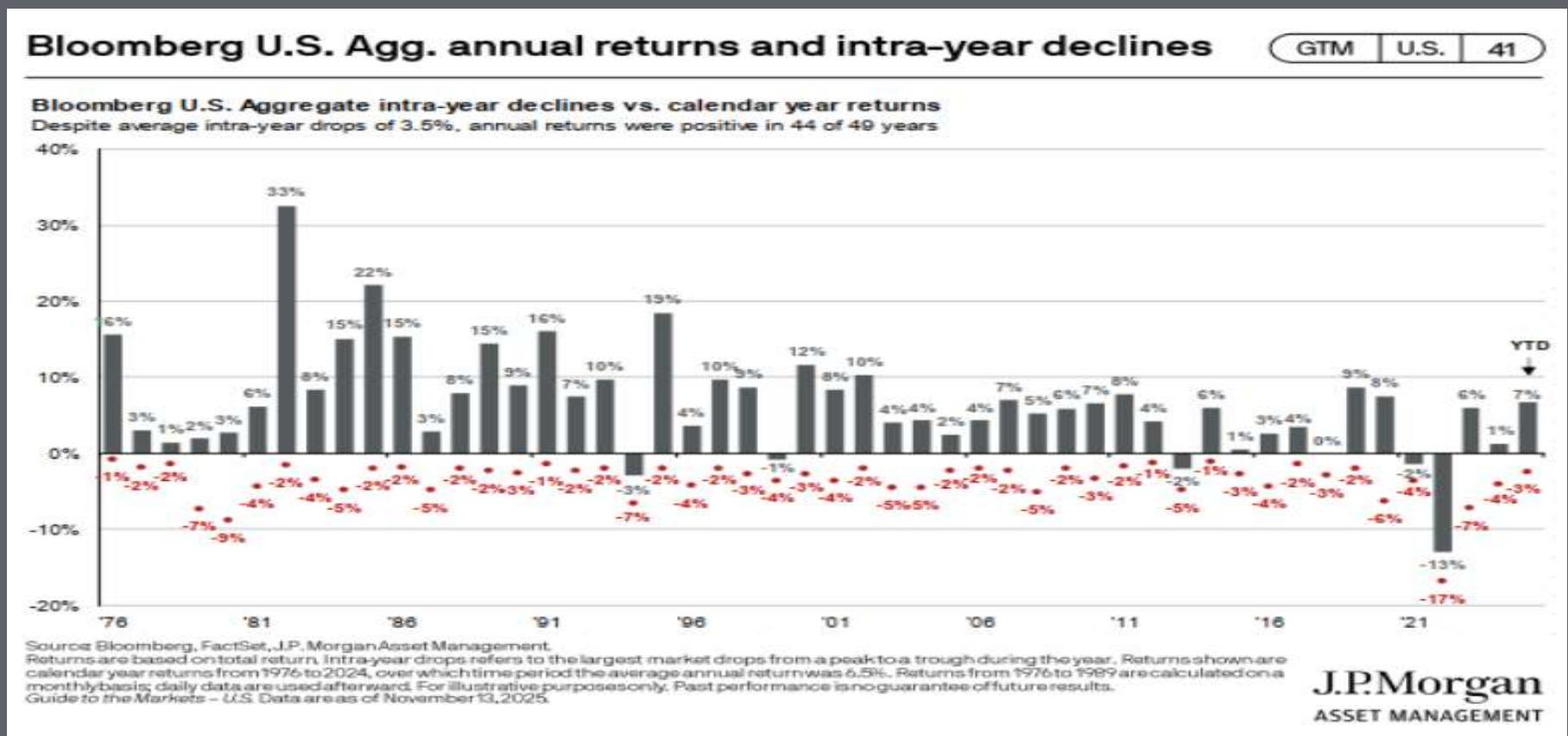
# Fixed Income Investment Backdrop

Ballast for a portfolio

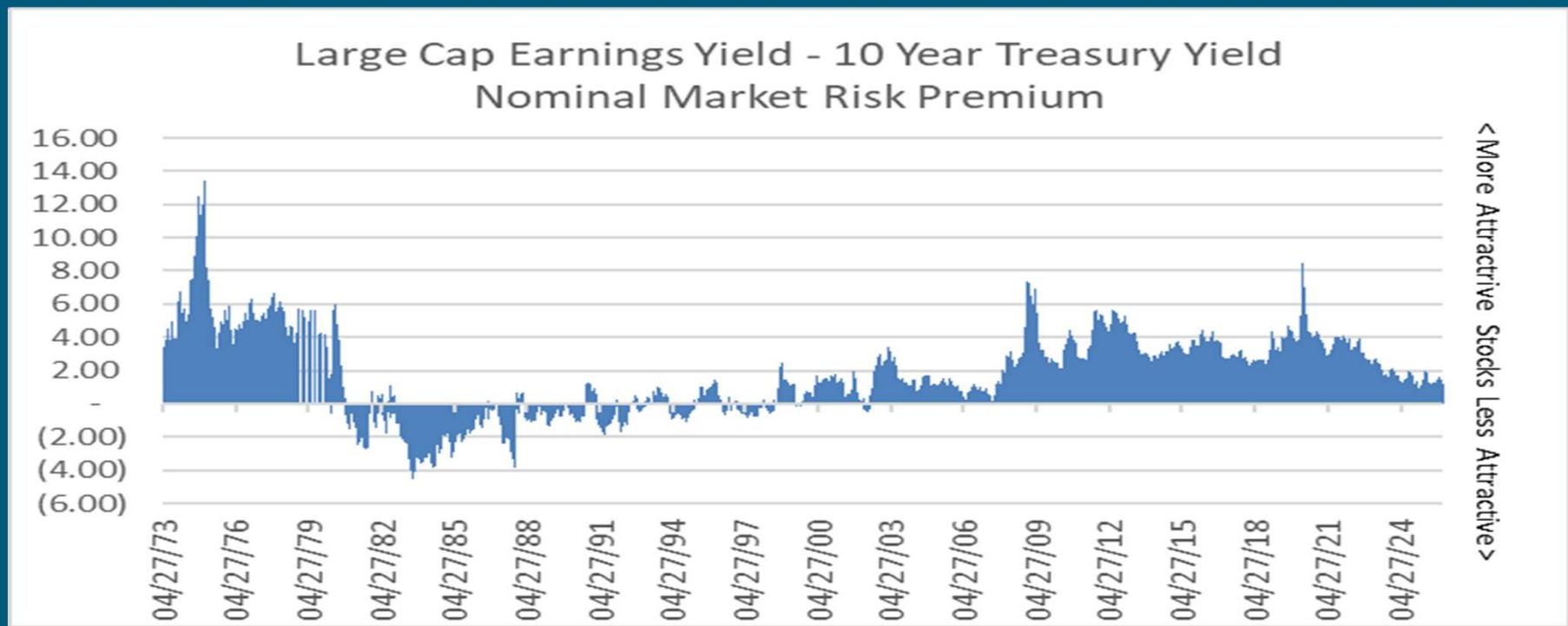


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# Fixed income is often less volatile than stocks



With the recent rise in rates and the stock market rally, US stocks don't look as attractive versus fixed income



Source: Value Line Investment Survey

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Fixed Income returns have been solid and have acted as a portfolio diversifier.

International debt returns were helped by a weaker US \$

Source: JP Morgan Asset Management  
Past performance is not a guarantee or predictor of future performance.

Aggregates	Local yield		USD yield		2025 Return			Correlation to U.S. 10yr
	12/31/2025	12/31/2024	12/31/2025	Local	USD	Duration		
U.S.	4.32%	4.91%	-	7.30%	7.30%	6.0 years	0.93	
Gbl. ex-U.S.	2.99%	2.85%	-	-	8.66%	6.6	0.71	
Canada	3.62%	3.75%	5.07%	2.93%	7.99%	6.6	0.57	
Japan	2.04%	1.26%	4.68%	-5.40%	-5.15%	8.3	0.70	
Germany	2.84%	2.70%	4.52%	-0.45%	12.90%	5.9	0.66	
UK	4.38%	4.66%	4.14%	5.02%	12.79%	7.4	0.60	
Italy	3.09%	3.11%	4.77%	3.10%	16.94%	6.1	0.53	
China	1.79%	1.64%	3.90%	0.47%	4.94%	5.9 years	0.50	
Sector								
Euro Corp.	3.23%	3.18%	4.91%	3.03%	16.86%	4.4	0.46	
Euro HY	5.83%	6.03%	7.51%	4.86%	18.93%	3.4	0.06	
EMD (USD)	6.80%	7.86%	-	-	14.30%	6.2	0.41	
EMD (LCL)	5.87%	6.39%	-	10.12%	19.26%	5.4	0.33	
EM Corp.	5.90%	6.56%	-	-	8.73%	5.2	0.32	



US fixed income returns were 3-9% in 2025.

US treasury debt has weak correlations to the S&P 500 while convertibles and US high yield are highly correlated to the S&P.

U.S. Treasuries	Yield		Return		Avg. Maturity	Correlation to 10-year	Correlation to S&P 500
	12/31/2025	12/31/2024	2025				
2-Year	3.47%	4.25%	4.95%	2 years	0.74	0.02	
5-Year	3.73%	4.38%	7.15%	5	0.94	0.02	
TIPS	1.69%	2.13%	7.01%	7.1	0.75	0.37	
10-Year	4.18%	4.58%	8.19%	10	1.00	-0.01	
30-Year	4.84%	4.78%	3.73%	30	0.93	-0.05	
Sector							
U.S. Aggregate	4.32%	4.91%	7.30%	8.2	0.91	0.29	
IG Corps	4.81%	5.33%	7.77%	10.4	0.70	0.51	
Convertibles	5.27%	6.13%	17.78%	-	0.01	0.86	
U.S. HY	6.53%	7.49%	8.62%	4.8	0.12	0.79	
Municipals	3.60%	3.74%	4.25%	13.5	0.73	0.32	
MBS	4.63%	5.27%	8.58%	7.3	0.83	0.30	
ABS	4.69%	5.38%	6.02%	2.2	0.39	0.29	
Leveraged Loans	8.13%	8.68%	5.99%	4.7	-0.20	0.61	

Source: JP Morgan Asset Management; Past performance is not a guarantee or predictor of future performance.

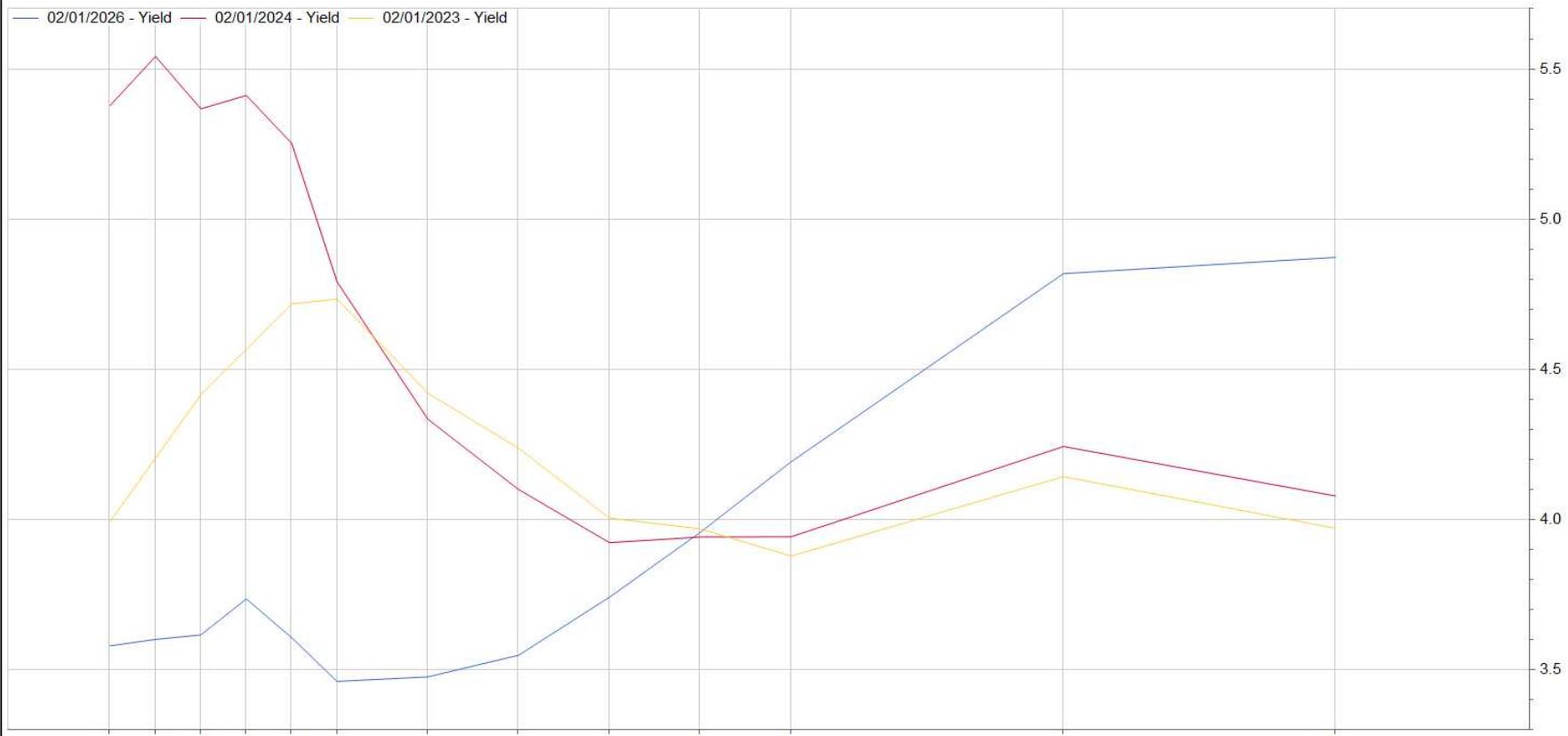


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## The Yield Curve Has Gone From Inverted To Upward Sloping

United States Treasury Yield Curve



Source: FactSet



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In treasuries the short and intermediate end of the curve offer relative value.

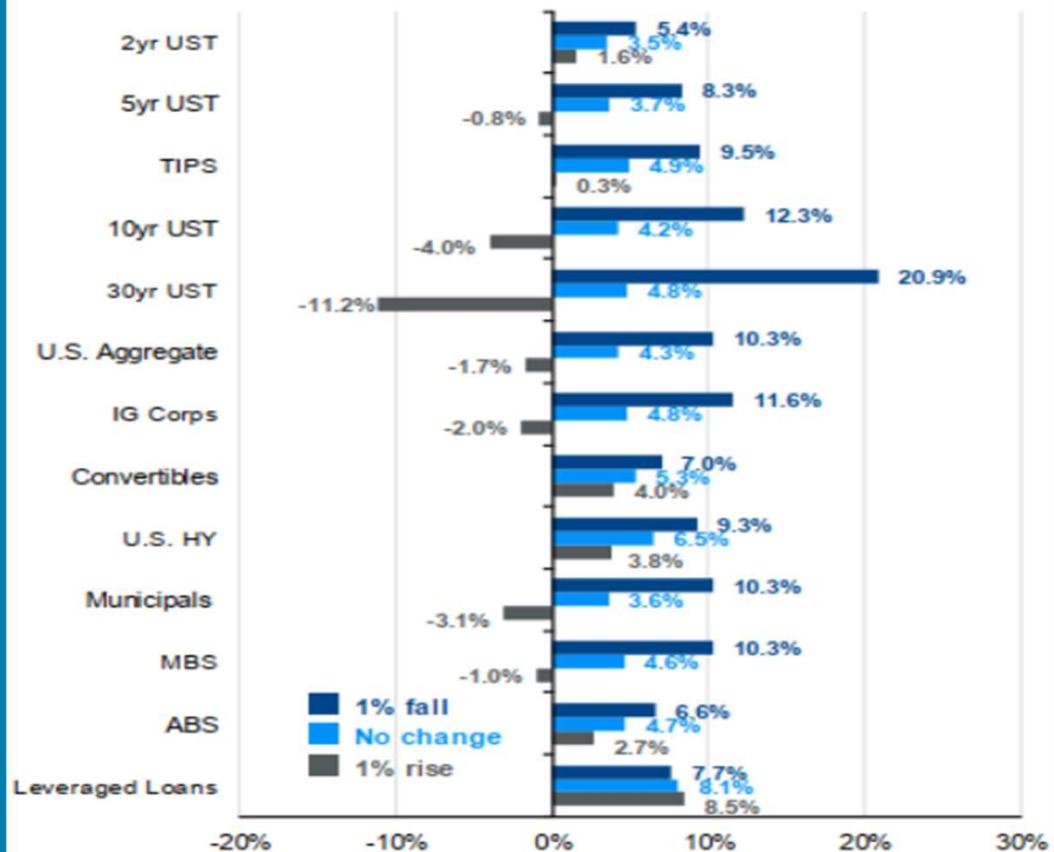
Investment grade corporates look ok.

Converts and US high yield returns are more tied to equities than interest rate moves.

TIPS, MBS, ABS and leverage loans seem well positioned for a change in rates.

#### Fixed income returns in different interest rate scenarios

Total return, assumes a parallel shift in the yield curve



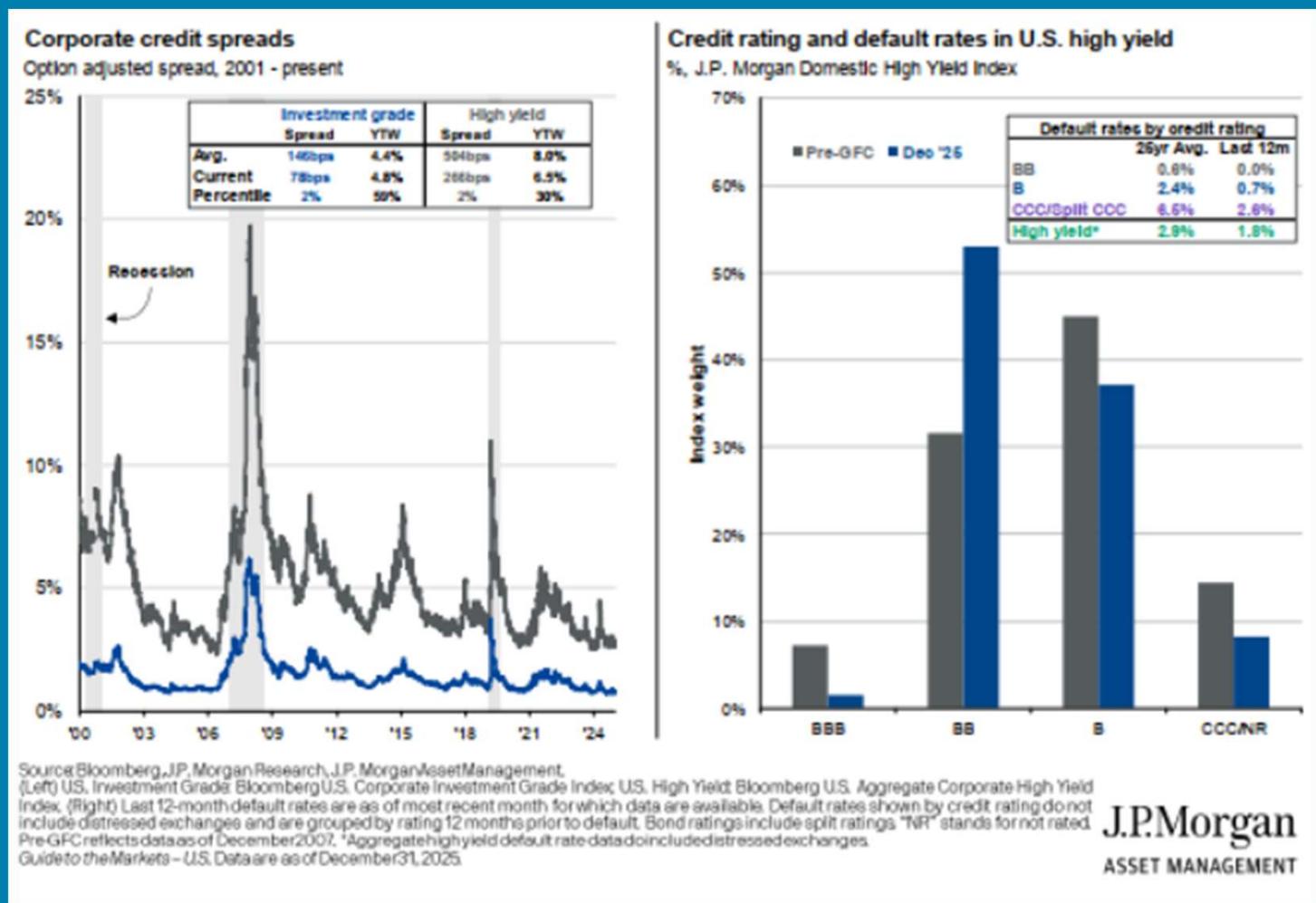
Source: JP Morgan Asset Management; Past performance is not a guarantee or predictor of future performance.



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Fixed income corporate spreads are tight while default rates are low



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Do you want to lock in real yields? If so, consider Treasury Inflation Protected Securities that offer 1.5-2.7% real rates.



# Fixed Income Conclusions

- Fixed income is less volatile than stocks over the long run
- Fixed income has become relatively attractive versus stocks
- International yields have been helped by a weaker US dollar
- Short and intermediate treasuries look more relatively more attractive
- MBS and ABS appear well positioned for a change in rates
- Corporate investment grade and high yield spreads are tight now
- TIPS offer relative value

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- Check out our website at:

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- We discuss where we see opportunities in stocks, fixed income and other asset classes in our investment strategy commentaries

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- To schedule a conversation, use the following link:
  - [https://calendly.com/bhawes-1/brief\\_conversation](https://calendly.com/bhawes-1/brief_conversation)

## William E. Hawes, CFA, CFP® President and Chief Investment Officer

*With over 27 years of industry experience, Bill brings a wealth of knowledge in investment management and financial planning. Prior to earning his MBA, Bill worked in mortgage banking and insurance, and the insights gained provided him with a broader perspective of the financial issues facing clients.*

*Bill has been a Chartered Financial Analyst since 2000 and is a Certified Financial Planner. Bill also enjoys golf, travel, studying history, watching his favorite sports teams, and spending time with family.*

Before founding Candor Asset Advisors®, Bill co-created and managed Century Management's Large Cap Absolute Value and Large Cap Value strategies. Bill also analyzed companies in a variety of industries for the firm's all-cap value strategy.

Prior to moving back to Texas, Bill served as an equity analyst for Engemann Asset Management in Southern California. He co-managed a mid-cap growth fund and served as a multi-sector analyst for the mid-cap and large-cap growth teams.

After graduate school, Bill served as co-portfolio manager and equity analyst at Franklin Templeton. While there he served as portfolio manager on All Cap, Large Cap Core, and Consumer Sector portfolios. Notable institutional clients included CalPERS, Mitsui Trust, Norges Bank, and Penn Mutual. He also spent considerable time analyzing auto, transportation, and consumer stocks.

Bill earned his Master in Business Administration from the University of Southern California. While there he also served on USC's MBA student investment fund.

Between his graduate and undergraduate studies, Bill worked at North American Mortgage Company in California as a management trainee and later as a financial analyst and marketing coordinator. The experience gave him a better understanding of the mortgage and real estate markets which he leverages to this day.

Bill earned his Bachelor of Business Administration from the University of Texas at Austin. While a student, he also served as a special agent for Northwestern Mutual. The experience gave him an understanding of life and disability insurance and the work ethic, tools, and temperament needed to grow a financial services practice.





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- Fixed income securities are subject to increased loss of principal during periods of rising interest rates. Fixed income investments are subject to various other risks, including changes in credit quality, liquidity, prepayments, and other factors. REIT risks include changes in real estate values and property taxes, interest rates, cash flow of underlying real estate assets, supply and demand, and the management skill and creditworthiness of the issuer.
- Indices are unmanaged and investors cannot invest directly in an index. Unless otherwise noted, performance of indices does not account for any fees, commissions or other expenses that would be incurred. Returns do not include reinvested dividends.



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- The Bloomberg Barclays US Aggregate Bond Index, or the Agg, is a broad base, market capitalization-weighted bond market index representing intermediate term investment grade bonds traded in the United States. Investors frequently use the index as a stand-in for measuring the performance of the US bond market.
- The Russell 2000 Value Index measures the performance of those Russell 2000 companies with lower price-to-book ratios and lower forecasted growth values.
- The Russell 2000 Growth Index measures the performance of the small-cap growth segment of the U.S. equity universe. It includes those Russell 2000 companies with higher price-to-value ratios and higher forecasted growth values.
- Diversification does not eliminate the risk of experiencing investment losses.
- Unless otherwise stated charts came from FactSet.
- Financial plans are hypothetical in nature and intended to help you in making decisions on your financial future based on information that you have provided and reviewed. Assumptions need to be reviewed regularly.
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